HANGE CORPORATION OF PAKISTAN

MINUTES OF 158TH MEETING OF THE BOARD OF DIRECTORS

RECTORS	HELD AT	ON	TIME
TUTE BOOK	KARACHI	9 TH DECEMBER, 2000	

CONFIDENTIAL AND RESTRICTED

The one hundred and fifty eight(158th) Meeting of the Board of Directors of State Life Insurance Corporation of Pakistan was held on 9th December, 2000 at 10:00 a.m., at Board Room, 3rd Floor, State Life Building No.9, Principal Office, Karachi.

PRESENT:

Chairman 1. Mr. Samee-ul-Hasan Director 2. Mr. Nessar Ahmad Director 3. Mr. Saleem Igbal 4. Air Marshal (Retd.) Sharbat A. Changazi Director Director 5. Mrs. Spenta Kandawalla Director 6. Mr. Umar Ata Bandial Secretary Board 7. Mr. Akbar Ali Hussain

- Letter received from Secretary to Mr. Azhar A. Malik, Director, informing the 2. Board of his inability to attend the meeting because as he was out of the country was placed before the Board. Mr. Bashir Ahmad, Director, had also informed the Chairman that he would not be able to attend the meeting due to his pre-occupation. The Board granted them leave of absence.
- The meeting was also attended by Mr. M. Saced Akhtar, Mr. Rasool Bakhsh Baloch and Mr. Mohammad Latif, Executive Directors at the invitation of the Board.

CONFIRMATION OF MINUTES OF 157th MEETING OF THE ITEM (1) BOARD OF DIRECTORS HELD ON 11TH NOVEMBER, 2000

The minutes of the 157th Meeting of the Board of Directors held on 11th November 2000 were placed before the Board. Mr. Nessar Ahmed, Director proposed and Mrs. Spenta Kandawalla, Director, seconded that the same be confirmed with the following amendments:-

Para-18, 19 and 20 on Page-1920 of the Minutes of the 157th of the Board of Directors The words "ED(B&A) presented before the Board a Memorandum" in the above paragraphs be replaced with the words " The Chairman presented before the Board ED(B&A)'s Memorandum".

Mr. Salcem Iqbal, Director, who was not present in the previous meeting, observed that items relating to revision of pay and allowance and fringe benefits to officers, VRSS scheme and bonus to officers should have been examined and analyzed more minutely to ensure that they were in line with Government policies.

After discussion, the Board resolved as under:

RESOLVED:

"that the Minutes of the 157" Meeting of the Board of Directors held on 11th November, 2000 be and were hereby confirmed with the above amendments."



ACTION: DGM(BS)

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MINUTES OF 158TH MEETING OF THE BOARD OF DIRECTORS

RECTORS	. HELD AT	ON	TIME
YUTE BOOK	KARACHI	9 TH DECEMBER, 2000	to the contract of
n.	ITEM (2) IMPLEMENTATIO PREVIOUS BOARI	ON REPORT ON DECISION TAKEN IN THE D MEETING.	
	6. DGM(BS) presented before the 157 th meeting which was noted.	the Board implementation report on decision taken	in
to. Na Ki		ON RESULTS OF VRSS SCHEME. RANDUM DATED 5TH DECEMBER 2000	
	of VRSS scheme approved by the Bo whereby services of surplus employee were to be dispensed with under the	the Board a memorandum giving details of the result and at its 157 th meeting held on 11 th November, 20 th numbering 1248 staff and 113 officers totaling 13 th voluntary retirement/separation scheme. The Boat it is 28-11-2000, the position of the application	00 61 ard
	Office	Staff Total	
,	Application's received 48. Application's accepted 246. Application's declined 23.	5 1,061 1,307	
	from the afternoon of November 30, utility of officers for the Corporation	s, 1061 staff VRSS optees were relieved with effer 2000, whereas the management after examining the has decided to accept and reject the options of 24 ave been informed of the decision and instructed inher 2000.	he 46
	9. The financial impact of the Board at its next meeting.	VRSS scheme would be submitted in detail to the	ne
ألب	Cabinet Division is of the view that a policy/instructions of the Governmen	reservation that the Management Services Wing of the VRSS scheme was not in line with the existing that the downsizing/rightsizing exercised initiated has been does not envisage any extra benefit.	ng
	1996 was considered. The following	byces "irregularly" recruited during 1994, 1995 an irregularities were noted in terms of Establishmen 16-6-1998, forwarded to State Life by Ministry 6-A.VII dated 23-6-1998:-	nt
	 c) The appointee did not p d) The appointee was ove 	meet prescribed educational qualifications possess prescribed experience	CHAIRMAN'S INITIALS
DA.	and a definition of the second	*	

STATE LIFE

ED(PAGS)

INSURANCE CORPORATION OF PAKISTAN

1	MINUTES OF 158 TH MEETING C	OF THE BOARD OF DIRECTOR	:S· . /
CTORS	HELD AT	ОИ	TIME
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	12. The Board noted that no clear decision years. These employees with the passage of time employees and many of them have improved the not been given adverse annual reports of perfore experience at the time of their appointment, the several years. The age condition in almost all case who had the authority to do so in terms of St. 1973. The remaining cases, if any, merit is discrimination. The requirement of advertisem Employees Service Regulations, 1973. Enbloc ground of irregularity after the passage of so cause serious unrest. Further, as a result of the employees has reduced to virtually the bare min of remaining large number of "irregular" employer.	ne have assumed the status of confirmed neir educational qualifications. They have mance. If they did not possess sufficient they have by now acquired experience of ses was condoned by the then Chairman, ate Life Employees Service Regulations, imilar treatment on the basis of non-nent is not mandatory under State Life termination of these employees on the many years, would be harsh and would the VRSS scheme, the total number of innum needed for operation. Termination	
	After discussion, the Board resolved as under:		
ACTION: ED(P&CS)	RESOLVED: (i) "that as recommended by ED(P&GS), exmonths bonus instead of 11 months bonus for the and was hereby approved. The additional one months of Rs.1 million approximately and would be paid.	e year 2000 to the staff VRSS optees be onth bonus will result in extra cash impact	
ACTION: FIX(PAGS)	(ii) "that ex-gratia payment of an amount equiva unionized staff be and was hereby approved."	lent to one month payment of utilities to	
ACTION: FD(PACS)	(iii) "that the exercise of dispensing the services under Last In First Out (LIFO) may not be imple automatically be reduced because of expected passistant Managers having opted for VRSS scheme.	lemented because the unionized staff will promotions against vacancies created by	
> ACHON LD(PAGS)	(iv) "that the acceptance of VRSS option for 246	officers be and was hereby approved."	
ACTION ED(P&GS)	(v) "that request for extension in date of VRSS submitted, and change in decision made regarding would not be considered."		
ACTION FINEACTS)	(vi) "that the cases of employees said to be irregalove, should be scrutinized in a transparent make/bogus certificates have already been terminal still such an employee, his services should be termoted in para-12 above should be condoned for regularized with effect from 30th June, 2000. Preducational qualification, it should be made regularization."	nanner. Services of those who submitted ted, but if the scrutiny reveals that there is minated. However the other irregularities r the reasons mentioned and the service rovided that if there was any shortfall in	CHAIRMAN'S INITIALS
ACTION: FD(PAGS)	(vii) "that necessary amendments be brought at	bout in State Life Service Regulation to	

(vii) "that necessary amendments be brought about in State Life Service Regulation to ensure that irregularities at the time of appointments do not take place in future."



MINUTES OF 158TH MEETING OF THE BOARD OF DIRECTORS

IRECTORS		HELD AT	ON	TIME
NUTE BOOK		KARACIII	9 TH DECEMBER, 2000	
	ITEM (4)	FRINGE BENEFITS TO	EVISION OF PAY, ALLOWANCES AND OFFICERS OF STATE LIFE. DUM DATED 5 TH DECEMBER 2000	
	allowances a previous me Commerce, or reference to reconstituted desired that Government and prudentl Chairman ha on a matter of would of cou- Board had re the scheme of	and fringe benefits to officers eting, a letter was written by communicating the Board's vice policy statement of the Minist Board. The Minister had so the Board should be fully functionaries. The Government of policy involving public interestrate comply. The Secretary Consolved, that immediately after of revision of pay, allowances	Board a position note on revision of pay, of State Life. As desired by the Board, at its y the Chairman to the Secretary, Ministry of ews on the observation of Mr. Salim Iqbal, with the of Commerce at the time of induction of the stated inter-alia that the "Federal Government independent, with no interference from the ent wanted that the Corporation should be safely nich would be responsible for its destiny". The ve was issued by the Government to State Life est as provided in article 25 of LINO, State Life ommerce was also informed in the letter that the the results of the VRSS scheme was available, and fringe benefits of officers would be placed	
	from the Go	(5)	ss a specific directive to the contrary is received der:	
	RESOLVEI	•		
ACTION: FD(FACS)	(i) "that subject to (ii), (iii) and (iv) below, the revision of Pay, Allowances, Fringe and retirement benefits to officers of State Life be implemented on the basis as approved by the Board at its 156 th meeting held on 7 th October, 2000"			
ACTION: ID(PACS)	Corporation	as at 9th December, 2000. Further, to those whose VRSS of	y to those officers who are in the service of the rither, and without prejudice to the foregoing, it pitions have been accepted irrespective of their	1
M*150N 1D(PAGS)			in terms of (ii) above, be given an option to Allowances, Fringe and Retirement benefits."	
ACTION ED(PAGS)	implement th		reby authorized to take all necessary steps to rd including detailed Pay Scales, time limit for steps."	
	However, M	r. Salim Iqbal maintained the r	reservation expressed by him.	
	ITEM (5)	ANY OTHER MATTER W	TTH THE PERMISSION OF THE CHAIR.	
	CON RES THE INIT	MITTEE OF THE BOAR PECT OF APPEALS FIL IMPUGNED ORDERS PATIATED AGAINST THEM.	OMMENDATION OF THE STANDING ED OF DIRECTORS OF STATE LIFE IN LED BY THE PETITIONERS AGAINST ASSED IN THE DISCIPLINARY ACTION	CHAIRMAN'S
	ED(I	P&GS) MEMORANDUM D	ATED 7 TH DECEMBER 2000	

ED(P&GS) presented before the Board a Memorandum of recommendations of

the Standing Committee constituted by the Board under Regulation 33 of State Life

MINIFIES OF 158TH MEETING OF THE BOARD OF DIRECTORS

1		MINUTES OF 158 TH MEETING O	F THE BOARD OF DIRECTOR	S
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		Employees (Service) Regulations, 1973 at its 156 appeals and applications for revision of punishme action.	meeting held on 7-10-2000 to consider nt imposed on officers under disciplinary	
		15. The Memorandum contained recommend Muhammad Baladi, Area Manager, Hyderal Manager(Marketing), Hyderabad Zone, Mr. Sale Karachi Eastern Zone and Mr. Muhammad Sukkur Zone against punishment awarded to them the statements of the above officers before giving Imran Bhimra did not appear before the Standing	bad Zone, Mr. Abdul Sattar Abro, cem A. Lalani, AGM/Zonal Accountant, Imran Bhimra, Ex-Dy.Manager(B&A), a. The Standing Committee had recorded their recommendations. Mr. Mohammad	1
		After deliberation, the Board resolved as under:		
	ACHON 1D(PAGE)	RESOLVED: (i) "that the recommendation of the Standing C order of demotion of Mr. Dur Mohammad Bala and was hereby accepted." The Standing Commirceording the statement of Mr. Dur Mohammad and confirming the facts of the case from Division	adi, Area Manager, Hyderabad Zone be ttee had made the recommendations after Baladi, Area Manager, Hyderabad Zone	e ·
	ACTION EMPAGES)	(ii) "that the recommendations of the Standing order of censure of Mr. Abdul Sattar Abro, Manawas hereby accepted."	Committee for withdrawal of punishment ager(Marketing), Hyderabad Zone be and	
- 0	ACTION EDIPAGES)	(iii) "that the recommendations of the Standing of order of censure of Mr. Saleem A. Lalani, AGM/be and was hereby accepted with the observation his supervision of the subordinate staff however future promotion career."	Zonal Accountant, Karachi Eastern Zone that the officer should be more careful in	
	A TION ED(PAGE)	(iv) "that Mr. Mohammad Imran Bhimra, Ex-Drappealed for withdrawal of punishment order of appear before the Standing Committee be given Standing Committee to record his statement."	dismissal from service and had failed to	
		11) CONSIDER / APPROVE AMENDMI RULES OF THE PENSION FU CREATION OF A GRATUITY FUNI ED(P&GS) MEMORANDUM DATES	JND, PROVIDENT FUND AND	
_		16. ED(P&GS) presented the Board a M consideration.	emorandum on the above subject for	50 50 50 50
		After discussions, the Board resolved as under:	8	
	ACHON PAGS1	RESOLVED: (i) "that subject to the previous approval of the Employees "Pension" Regulations, 1988 be amen VRSS scheme and the scheme for revision of the Benefits to officers of State Life. Also, any necessity be carried out."	ded, consequent to implementation of the Pay, Allowances, Fringe and Retirement	CHAIRMAN'S INITIALS
		The Carried Odd.		

INSUHANCE COMPONATION OF PAKISTAN

MINUTES OF 158TH MEETING OF THE BOARD OF DIRECTORS

ta to	MINUTES OF 158 TH MEETING O	F THE BOARD OF DIRECTOR	ES
DIRECTORS	HELD AT	ON	TIME '
MINUTE BOOK	KARACIII	9 TH DECEMBER, 2000	
ACTION: ED(PAGS)	(ii) "that subject to the previous approval of the F Corporation Employees Contributory Provident consequent to the implementation of the scheme and Retirement Benefits to officers of State Life. Trust Deed may be carried out."	Fund Regulations, 1975 be amended, for revision of Pay, Allowances, Fringe	
ACTION: FEXPAGS)	(iii) "that statutory Gratuity Fund be set up conscheme for revision of Pay, Allowances, Fringe a State Life, and Trust Deed be executed for the cre	and Retirement Benefits to officers of	
ACTION: FD(PACS)	(iv) "that amendments to Trust Deed and Regulational the Trust Deed for the new Gratuity Fund Commissioner of the Income Tax as required un Ordinance, 1979."	d be submitted after execution, to the	
ACTION ED(PAGS)	(v) "that the Chairman be and was hereby autho out the above."	rized to take all necessary steps to carry	
	III) CONSIDER/APPROVE INCOME & QUARTERS UPTO 30 TH SEPTEMBER		
	ED(B&A) MEMORANDUM DATED 7	TII DECEMBER 2000	**
- 3	17. The consideration of the above Memorandu meeting.	m was deferred by the Board till its next	s
	IV) CONSIDER/APPROVE PRIVATE PL CERTIFICATES (SHORT TERM) AS LIMITED.		
	ED(INV) MEMORANDUM DATED 7 ^T	TH DECEMBER 2000	-
	18. ED(Investment) presented before the Books 100 million in private placement of Short Term Company Limited of six month maturity which is 14% payable at six monthly rest. The with hold source.	n Finance Certificates of Askari Leasing likely to be extended at a rate not below	
enery.	After deliberation, the Board resolved as under:		6 4
ACTION: ED(INV.)	RESOLVED: (i) "that investment of Rs.100 million in prival Certificates of Askari Leasing Company Limited payable at six months rest be and was hereby appropriate deductible at source. However, an attempt streturn."	of six month maturity period at 14% p.a roved." With-holding tax at 10% would	CHAIRMAN'S INITIALS
ACHON: ED(INV.)	(ii) "that ED(Investment) be and was hereby authoregard."	orized to take all necessary action in this	

MINUTES OF 158 TH MEETING OF THE BOARD OF DIRECTORS				
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	V) CONSIDER/APPROVE INVESTM CERTIFICATE OF ORIX LEASING I ED(INV) MEMORANDUM DATED 7 19. ED(Investment) presented before the Boar investment in Term Finance Certificate of Orix L listed at Karachi Stock Exchange, therefore exemples per Clause 10B of part IV of second schedule of	PAKISTAN LIMITED. TH DECEMBER 2000 rd a Memorandum to consider/approveasing Pakistan Limited which would be pting profit earned from with-holding ta	re e	
*	After deliberation, the Board resolved as under:	9 9		
ACTION, ED(INV.)	RESOLVED: (i) "that investment of Rs.100 million in the prolumited of four year maturity period at 14% p.a was hereby approved. The TFC's would be listed such would be exempt from with-holding tax. I increase the rate of return."	. payable after every six months be an lon the Karachi Stock Exchange and a	d is	
ACTION ED(INV.)	(ii) "that ED(Investment) be and was hereby authoregard."	orized to take all necessary action in this	-	
	VI. CONSIDER/APPROVE REVISION IN ED(INV) MEMORANDUM DATED 7	N INVESTMENT POLICY. TH DECEMBER 2000		
	20. The consideration of the above Memorand next meeting.	lum was deferred by the Board till its		
	VII. POSITION PAPER ON PAKISTAN IN ED(INV) MEMORANDUM DATED 7	NVESTMENT BONDS (PIB). THE DECEMBER 2000		
	21. ED(Investment) presented before the Investment Bonds which has been launched receiprimary dealers, the issue price of which would be be redeemable on maturity and would be traded investment in the bonds would be liable to with-high the institutional investors are allowed to sale/prakistan Investment Bonds with any bank that mauction of the bonds is scheduled to be held on Dauction Pakistan Investment Bonds worth Rs. 4 bit	ntly by the Government for sale through governed by auction. The Bonds would freely in the secondary market. Profit of olding tax at the rate of 10% at source turchase government securities including may offer them the best price. The first becember 12, 2000 when State Bank with	h d n o.	
	The Board noted the facts presented.			
	VIII. CONSIDER / APPROVE PLACEMEN <u>SPECIAL GOVERNMENT BONDS II</u> ED(INV) MEMORANDUM DATED 7	N VARIOUS BANKS.	CHAIRMA	
	22. ED(Investment) presented before the Bo approval of placement of maturity proceeds of money's in various banks as follows:-			

INSURANCE CORPORATION OF PAKISTAN

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ECTORS	HELD AT ON	TIME
and the same of th	KARACHI 9 TH DECEMBER, 200	0
TE BOOK	S.No. Date of Banks Amount Period Interest Placement (Rs. In Rate Million) % p.a.	
	i) 30-6-2000 United Bank Ltd 11,765 — 9.00% to (Unisaver Account) 31-7-2000	
	ii) 1-8-2000 United Bank Ltd 1,479 — 8.40% to 30-11-2000	-
	iii) 1-8-2000 United Bank Ltd 405 8.40% (Unisaver Account)	
	iv) 4-8-2000 Habib Bank Ltd 1,516 — 8.50% (PLS Account)	
	v) 4-8-2000 Habib Bank Ltd 5,000 (3) 6.75% (PLS Term Deposit) months	
*	Vi) 23-8-2000 National Bank of 3,575 — 8.75% On main Pakistan(NIDA) Account 4-11-20 for furt 3-mont @ 8.75	over on 000 ther ths
, ,	vii) 23-8-2000 National Bank of 500 — 8.75% to Pakistan (NIDA 29-11-2000 Account)	
	viii) 23-8-2000 National Bank of 1,000 — 8.75% to Pakistan (NIDA 23-11-2000 Account)	
= 6	ix) 24-11-2000 United Bank Ltd 1,000 3-months 11.00% (PLS Term Deposit)	
	x) 30-11-2000 United Bank Ltd 500 3-months 11.00%	
	23. It was suggested by one Director that Corporation should take advantage present stock market slump and invest in shares and stock. It was noted that Corp was already buying shares, however a feasibility of accelerating this process she examined by the management.	poration ould be
	After discussion, the Board resolved as under:	CHAIRMAN'S
ACITON: ED(INV.)	**That placement of maturity proceeds of special government bonds and other more various banks on different dates as mentioned above be and was hereby approved.	ncy's in ."

(IVI)(E)

various banks on different dates as mentioned above be and was hereby approved.



MINUTES OF 158TH MEETING OF THE BOARD OF DIRECTORS

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PRESENTATION OF LATEST AND DETAILED BUSINESS
REPORT OF MARKETING, GROUP & PENSION, OVERSEAS,
INVESTMENT AND REAL ESTATE DIVISIONS WITH
COMMENTARY SHOWING COMPARISON OF ACTUAL WITH

COMMENTARY SHOWING COMPARISON OF ACTUAL WITH

BASE OF THE CURRENT YEAR.

DGM(MKTG),ED(G&P),ED(INT'L),ED(INV) AND DGM(RE) MEMORANDUM DATED 7TH DECEMBER 2000

24. DGM(Marketing), ED(G&P), ED(International), ED(Investment) and DGM(Real Estate) Memorandums for business review of Marketing, Group & Pension, Overseas, investment and Real Estate Divisions respectively for the period from 1st January 2000 to 30th November 2000 were submitted to the Board which was noted.

NIV) BONUS TO THE OFFICERS FOR THE YEAR 1999.

ihe Board at its 156th meeting held on 7-10-2000 had approved payment of Bonus equal to two and a half months basic pay to the officers of the Corporation, subject to the condition that it was not contrary to any instruction of the Ministry of Finance in this regard. The disbursement of the Bonus amount was made after the Ministry of Commerce vide its communication dated October 27, 2000, had conveyed concurrence of the Finance Division to payment of Bonus for the years 1997 and 1998 to the officer of the Corporation equal to two months basic pay.

After discussion, the Board resolved as under:

RESOLVED:

"that ED(P&GS) be and was hereby requested to submit a revised Memorandum regarding approval of Bonus to officers for the year 1999 equal to two month's basic pay to the Board at its next meeting before referring it to the Ministry."

26. The meeting ended with vote of thanks to the chair after deciding that the next meeting of the Board would be held on Monday, 22nd January 2001 at 3.00 p.m. at Lahore.

CHAIRMAN



