88TH MEETING OF THE BOARD OF DIRECTORS

HELD AT	ON	TIME	
Karachi	Tuesday, 18th August, 1987.	10:00	A.M.

Pursuant to the notices dated 28th July, 1987 and 10th August, 1987, the 88th meeting of the Board of Directors was held at Principal Office at Karachi on Tuesday, the 18th August, 1987 at 10:00 A.M.

The following were present :

1. Mr. M.A.M. Siddiqui, Chairman
2. Mian Mumtaz Abdullah, Director
3. Mr. Nisar-un-Nabi, Director
4. Mr. Samee-ul-Hasan, Director
5. Mr. Nazier Ahmed Jajvi, Director

Mr. Safdar Ali Chaudhry, Director was on leave.

Mr. Asim S.M. Khan, Secretary Board was present.

At the very outset one of the Directors pointed out that the meetings of the Board should be held atleast once in each quarter and important matters like investment strategy and creation of new posts should be discussed in the Board. The Secretary was directed to check the Agenda received for the Executive Committee and to ensure that a matter which should be discussed in the Board was not presented in the Executive Committee in accordance with the decision of the Board of Directors held at 38th meeting held on 16/17-2-1976 which specifically laid down the matters to be placed before the Board.

Thereafter the Agenda for the meeting was taken up and the following business was transacted :

ITEM NO.1: **CONFIRMATION OF MINUTES:**

Minutes of the 87th (Emergent) meeting of the Board held on 12th March, 1987 were confirmed.

ITEM NO.2: **RECORDING OF MINUTES:**

The Board recorded the minutes of :

(a) 114th meeting of Executive Committee held on 19.11.1986;
(b) 115th meeting of Executive Committee held on 28.12.1986.
(c) 116th meeting of Executive Committee held on 26.3.1987.
(d) 117th meeting of Executive Committee held on 23.4.1987.
(e) 118th meeting of Executive Committee held on 24.5.1987.

ITEM NO.3: **IMPLEMENTATION REPORT:**

The Board noted implementation report from the Secretary on the decisions taken by the Board in 86th & 87th meetings of the Board of Directors.

ITEM NO.4: EXECUTIVE DIRECTOR (LAW) MEMORANDUM DATED 24.5.1987 RE: GRANT OF GENERAL POWER OF ATTORNEY TO MR.NISAR-UN-NABI, E.D. (F&A).

The Board recorded the decision already taken by circulation on the memorandum of Executive Director (Law) regarding

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Grant of General Power of Attorney to Mr. Nisar-un-Nabi, Executive Director (F&A) as per specimen at Annexure 'A'.

ITEM NO.5: DIRECTOR & CONSULTING ACTUARY NOTE DATED 14.6.1987 RE: 1986 BONUS DECLARATION ON PAKISTAN RUPEE POLICIES:/

The Board recorded the decision already taken by circulation regarding 1986 Bonus declaration on Pakistan Rupee Policies as under :

I. WHOLE LIFE AND ENDOWMENTS

For With Profits Whole Life and Endowments in force for the full sum insured :

(a) Reversionary bonuses per thousand sum insured per annum

	1983 & 1984	1985 & 1986
Whole Life	Rs.45	Rs.46
Endowments		
20 years and over	Rs.38	Rs.39
15 to 19 years inclusive	Rs.26	Rs.27
14 years and less	Rs.12	Rs.13
PLUS Persistency Bonuses from the 6th Policy Year onwards	Rs.12	Rs.14

(b) Terminal Bonuses would be paid on claims by death or maturity in 1987 and 1988, where more than 10 years' premiums were paid. The rate would be Rs.20 per thousand sum insured for each year's premium paid in excess of 10 years, subject to maximum of Rs.400 per thousand sum insured. (Same as 1984 Valuation)

(c) Special Terminal Bonuses would be paid on claims by maturity in 1987 and 1988 where a FAMILY INCOME BENEFIT rider was in force at maturity, and had been in force for more than 10 years. The rate would be Rs.10 per thousand basic sum insured under the policy for each year in excess of 10 years that the FIB rider had been in force, subject to a maximum of Rs.200 per thousand basic sum insured. (Same as 1984 Valuation)

NOTE: Terminal and Special Terminal bonuses were especially sensitive to the future surplus of State Life. Hence, no indication could or should be given of Terminal and Special Terminal Bonuses, if any, which would be allowed on maturities or death claims after 1988.

(d) Interim Bonuses (including Persistency Bonuses, where applicable) on death and maturity claims would be allowed till the next valuation, at the rates in (a) above.

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II. ANTICIPATED ENDOWMENT

For With Profits Anticipated Endowments/Three Stage/Three Payment Policies of whatever type in force for the full sum insured :

(a) Reversionary Bonuses for 1985 and 1986 (and interim bonuses on claims by death or maturity till the next valuation) would be at the following rates : (Same as 1984) valuation)

Policy Term	Rate of Reversionary Bonus
20 years and over	Rs.26 per thousand sum insured per annum
15 to 19 years inclusive	Rs.18 per thousand sum insured per annum
14 years and less	Rs.12 per thousand sum insured per annum

(b) They would not get Persistency or Terminal Bonuses

(c) They would get Special Terminal Bonuses in FAMILY INCOME BENEFIT Rider cases, as mentioned in I.(c) above. The Special Terminal Bonuses would be calculated on the basic sum insured under the policy, and not on the residual survival benefit.

(d) If the policyholder lets a Survival Benefit remain with State Life, a Special Reversionary Bonus would be added six months after the due date of the Survival Benefit. For Survival Benefit falling due in 1987 and 1988 which the Policyholder opts to leave, Special Reversionary Bonuses would be allowed as follows (The figures within brackets indicate the previous, rates applicable to survival benefits which fell due in 1985 and 1986):

Period between Survival Benefit due date and maturity date	Special Reversionary Bonus per Rs.1,000 Survival Benefit	Period between Survival Benefit due date and maturity date	Special Reversionary Rs.1,000 Survival Benefit
20 years	Rs.2,900 (Rs.2,650)	9 years	Rs.930(Rs.850)
18	Rs.2,540 (Rs.2,320)	8	Rs.780(Rs.720)
16	Rs.2,160 (Rs.1,970)	7	Rs.645(Rs.590)
14	Rs.1,780 (Rs.1,630)	6	Rs.515(Rs.470)
12	Rs.1,420 (Rs.1,300)	5	Rs.390(Rs.360)
10	Rs.1,085 (Rs.1,000)	4	Rs.275(Rs.250)

III. FAMILY INCOME BENEFITS WHERE POLICYHOLDER HAS DIED

Family Income Benefit to heirs or nominees of deceased policyholders would be increased from 1st January 1988 as follows, under With Profits policies :

Year of Life Insured's death	Increase
1985 or earlier	12%
1986	6%

Note:The percentage increase would be allowed on the "actual present benefit including any increase of 12% or 6% made on 1st January,1986"

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IV. EAST WEST MUTUAL ETC

Policies issued by the East West Mutual, Grand Mutual, I.G.I., Pakistan Mutual, Standard and Union Insurance, former East Pakistani companies and LICI would get Reversionary Bonuses at Rs.14 per thousand sum insured per annum (as against NIL for LICI and Rs.12 for the other in 1984). But none of the foregoing would get Persistency, Terminal or Special Terminal Bonuses.

V. NO BONUS CASH VALUE FOR FIRST 3 POLICY YEARS

The declared and/or interim bonuses as mentioned above would vest after the policy had been in force for at least 3 complete years, i.e. they would vest only if the 4th policy anniversary had been reached. Prior to that they would carry no cash values whether for cash loans or APL purposes. However, if the life insured died before the 4th policy anniversary without having paid all premiums due, then as a concession the cash value bonuses would be taken into account in order to determine whether the policy could be treated as in force under the APL scheme.

ITEM NO.6: EXECUTIVE DIRECTOR (F&A) MEMORANDUM NO.61/87 RE: ADOPTION OF REVISED LEAVE REGULATIONS FOR OFFICERS.

The Board considered the proposal for adoption of revised leave regulations for Officers and did not approve the proposal.

ITEM NO.7: EXECUTIVE DIRECTOR (F&A) MEMORANDUM NO.62/87 RE: WRITE OFF/WRITE BACK.

The Board considered the memorandum of Executive Director (F&A) to adjust irrecoverable amount of Rs.3,190,720 against the provisions available in the accounts and to write off the balance of Rs.1,28,622 as bad debt in the year 1987. The Board approved the proposal (as proposed).

The Executive Director (F&A) also proposed to write back an amount of Rs.2,186,793 appearing in the books of account as provisions which were superflous as the liabilities against which these provisions were made no longer existed. The Board approved to write back an amount of Rs.2,186,793.

ITEM NO.8: EXECUTIVE DIRECTOR (F&A) MEMORANDUM NO.63/87 RE: NEW CHART OF DELEGATION OF FINANCIAL POWERS FOR OFFICERS OF STATE LIFE.

The Board considered the delegation of financial powers for Officers of State Life at Principal Office and Zones as proposed by Executive Director (F&A) and approved the financial delegation of powers as proposed. The effective date of the implementation of the delegation of powers would be 1st October, 1987.

ITEM NO.9: EXECUTIVE DIRECTOR (F&A) MEMORANDUM NO.64/87 RE: STATE LIFE'S ANNUAL ACCOUNTS FOR THE YEAR ENDED 31ST DECEMBER, 1986.

The Executive Director (F&A) placed before the Board Memorandum alongwith the Corporation's Audited Balance Sheet and

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Revenue Accounts for the year ended 31st December, 1986. (General Manager (C.D) looking after B&A Division was called to the meeting).

LIFE FUND

The members of the Board noted the growth in life fund during the year under review and that the life fund stood at Rs.7941.8 million on 31st December, 1986 an increase of Rs.1,520.3 million over the life fund in the previous year.

PREMIUM INCOME

The Board noted that the First Year Premium Income registered a sharp increase of 27.21% compared to the growth rate of 15.88% achieved in the preceding year. The Renewal Income went up by 25.01% and amounted to Rs.1059.363 million in 1986 compared to growth rate of 21.72% in 1985 and 14.79% in the year prior to that. The Group Premium Income aggregated to Rs.673.668 million in 1986 as compared to Rs.346.496 million in the preceding year showing an increase of 94.42%. This big spurt was mainly caused by the inclusion of Rs.287.500 million as premium of National Breadwinner Accident Insurance Scheme introduced by Federal Government. If this premium was excluded, growth in group premium worked out to 11.44%. One of the Directors suggested that in future renewal premium for 2nd year and 3rd and subsequent years be shown separately for life insurance business. The suggestion was approved by the Board.

CLAIMS

The Board noted that death claims increased to Rs.86.125 million in the year under review from Rs.67.145 during the preceding year.

MATURITY CLAIMS

The Board noted that maturity claims increased to Rs.326.003 million in 1986 from Rs.296.339 million in 1985. Group Claims increased from Rs.220.459 million in 1985 to Rs.275.271 million in 1986 including claims of Rs.24.365 million under NBAI Scheme.

ADMINISTRATIVE EXPENSES

The Board noted that the administrative expenses increased by 14.72% to Rs.230.970 million from 201.327 million in the preceding year.

INVESTMENTS INCOME

The Board noted that the total income from investment for the year 1986 including Rs.17.485 million from Real Estate and Rs.0.858 million as appreciation in value of investments, was Rs.904.587 million as compared to Rs.767.000 million in 1985 showing an improvement of 17.94%. Capital gains contributed Rs.38.590 million to this income in 1986.

REAL ESTATE INCOME

The Board noted that the Real Estate Expenses increased slightly from Rs.29.7 million in 1985 to Rs.32.3 million in 1986. The

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Real Estate Operations contributed an amount of Rs.17.5 million to the life fund during the year 1986 as compared to Rs.15.4 million during the preceding year.

PAYMENT TO FIELD WORKERS

The Board noted that as a direct consequence of the tremendous rise in business the payment to field workers increased by 26.58% to Rs.437.112 million during the year under review from Rs.345.301 million in the preceding year. Increase in the volume of First Year Business, increased proportion of long term policies in the new ordinary life, improvement in benefits to the field workers, growth in renewal business and group payment, account for the rise in payments to field workers. Measured as percentage of total ordinary life premium the payments to field workers worked out to 29.3% in 1986 as against 29.6% in 1985 and 26.2% in 1984. As a percentage of total premium, the payments to field workers were 20.17% in 1986, 22.50% in 1985 and 22.10% in 1984.

CASH AT BANK IN KENYA

One of the Directors enquired about the cash at Bank in Kenya and desired that the amount should be repatriated if it was no longer required there.

SALARIES

The Board noted the increase of 16.28% in expenditure under the head 'Salaries' which rose to Rs.135.264 million in 1986 due to -

(a) payment of increased Indexation Pay announced by the Government with effect from 1.7.1986 both for the officers and employees.

(b) provision of Rs.8.3 million made in 1986 accounts for arrears to be paid to the unionised employees on account of 4th Wage Commission Award which was effective from 1.1.1986 and

(c) payment of bonus to the officers/staff for the year 1985 on the basis of Indexed Pay.

ADVERTISEMENT EXPENSES

The Board noted expenses on Advertisement including those incurred for NBAI Scheme increased from 5.748 million in 1985 to Rs.8.212 million in 1986. This is mainly on account of enhancement in government commercial rate w.e.f. 1st July, 1986. Average increase in rates worked out to over 30%.

EXPENSE RATIO

The Board noted that after providing for Pension and Gratuity the renewal expense ratio would be 24.41%. One of the Directors suggested that in future the renewal expense ratio should be certified by the Actuarial Department.

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AUDITORS REPORT

The Board then approved the Revenue Account, Appropriation Account and the Balance Sheet together with notes for the year ended 31st December, 1986 as also the provisions made thereunder and passed the following resolution :

'RESOLVED'

(a) That the 14th Annual Accounts of the Corporation's Revenue Account, Appropriation Account and Balance Sheet together with notes, provisions and charges for the year ended 31st December, 1986 initiated by Rahim Jan & Co., Chartered Accountants and placed before the Board be and are hereby approved and the Chairman and two Directors affix their signatures on the Accounts.

(b) That a copy of the approved accounts together with Directors Report be forwarded to the Federal Government after all auditors have affixed their signatures to the accounts.

The Accounts and the Balance Sheet were signed by the Chairman, Mian Mumtaz Abdullah and Mr. Nisar-un-Nabi.

ITEM NO.10: EXECUTIVE DIRECTOR (F& A) MEMORANDUM NO.65/87
RE: ESTABLISHMENT OF GRATUITY & PENSION FUND.

The Board considered the proposal to continue the gratuity payment from life fund as proposed in Executive Director (F&A)'S memorandum. It was decided that the tax position of continuing the exsisting practice of payment of gratuity vis-a-vis Establishment of Gratuity Fund be examined.

ITEM NO.11: ANY OTHER MATTER:

(i) Executive Director (F&A) Memorandum No.66/87
Re: Amendments in State Life Employees (Pension) Regulations, 1986.

The Board considered the proposal of Executive Director (F& A) to incorporate the changes in the pensionary benefits in accordance with the amendments introduced by the Ministry of Finance, Government of Pakistan with effect from 1.7.1986 for the Federal Government employees. The Board approved amendments in the pension benefit which would be effective from 1.7.1986.

The attention of the Board was also drawn by one of the Directors to certain technical flaws in the Federal Government pension scheme relating to commutation and indexation. It was decided to point these out to the Federal Government at an appropriate time.

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(ii) Executive Director (INV/RED) Memorandum No.67/87 Re: Renting out of State Life Building at Peshawar. Rent for Government Offices.

The Board considered the proposal of Executive Director (INV/RED) to fix rent for Government Offices as per rates approved by the Ministry of Finance, Government of Pakistan in Peshawar i.e. Rs.3.00 per sq.ft. The Board approved the proposal to rent out premises in Peshawar building to Government Offices at a rent of Rs.3/- per sq.ft.

(iii) Executive Director (F&A) Memorandum No.68/87 Re: Revision of Provisions for Transfer Grant, Transportation of Vehicle by Road, Mileage Allowance and Daily Allowance.

The Board considered the proposal to revise the rate of transfer grant, charges for transportation of vehicle by Road on transfer, mileage allowance and daily allowance for Officers in accordance with the revision made by the Federal Government with effect from 1.7.1987. The Board approved the proposal and the revised rules would be effective from 1.7.1987. The Board also approved the following notification:-

N O T I F I C A T I O N

No.________. In exercise of the powers conferred by Article 49 of the Life Insurance (Nationalisation) Order, 1972 (P.O No.X of 1972), the State Life Insurance Corporation of Pakistan, with the previous approval of the Federal Government, hereby makes the following further amendment with effect from 1st July, 1987 in the State Life Employees (Service) Regulations, 1973, namely :

In the aforesaid Regulations,

1(a) In Regulation 36 in clause 3(ii) the following shall be added :

"Transfer grant for Officers in Pay Scale 9-13 equal to one month's pay subject to a maximum of Rs.4,000/- if having a family and half month's pay subject to a maximum of Rs.2,000/- if not having a family";

(b) In Regulation 36 the following new sub Regulation (3-v) shall be incorporated :

"v. Cost of transportation of car by road in case of an officer at 60 paisa per Kilometre and a motor-cycle or scooter in case of staff at 20 paisa per Kilometre provided the employee was in possession of car or Motor-cycle or scooter and was entitled to car maintenance allowance or increased conveyance allowance";

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2. In Regulation 37 in sub Regulation 1(i) the word and figure "paisa 15" shall be substituted by word and figure "paisa 32" and in sub Regulation 1(ii) the word and figure "paisa 10" shall be substituted by word and figure "paisa 20";

In proviso to Regulation 37 in clause (i):

(i) the word and figure "Rs.1.20" shall be substituted by the word and figure "Rs.2.00" and in clause (ii) the word and figure "45 paisa" shall be substituted by word and figure "65 paisa";

3. In Regulation 40, for sub Regulation (1) the following shall be substituted namely;

"(1) An employee shall draw daily allowance on tour for the period of absence from his station of posting subject to a maximum of one month, at a time, at any one station as under :-

Pay limit for Officers (1)	Rates of daily allowance (2)	
	Special rate: Admissible at Islamabad, Karachi, Lahore, Rawalpindi, Peshawar, Quetta, Multan, Faisalabad and Hyderabad.	Ordinary rate: Admissible at other places.
From Rs.5000 & above P.m.	Rs.150 per day	Rs.130 per day
From Rs.3200 to Rs.4999 p.m.	Rs.130 per day	Rs.110 per day
From Rs.2100 to Rs.3199 p.m.	Rs.110 per day	Rs. 95 per day
Upto Rs.2099 p.m.	Rs. 70 per day	Rs.60 per day
Pay limits for unionised employees:		
Between Rs.1401 & Rs.2850 p.m.	Rs.65 per day	Rs.55 per day
Between Rs.701 & Rs.1400 p.m.	Rs.55 per day	Rs.40 per day
Upto Rs.700 p.m.	Rs.35 per day	Rs.25 per day

Provided that the maximum period for which daily allowance is admissible may be extended beyond one month by the Chairman or the Zonal Head as the case may be where it is necessary to do so in the Corporation's interest."

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(iv) Director & Consulting Actuary's Memorandum No.69/87 Re: 1986 Actuarial Valuation.

The Board considered the memorandum of Director & Consulting Actuary relating to Actuarial Valuation 1986 and approved bonus for foreign currency policies as under :

Reversionary bonus rates per thousand sum insured per annum

A. I. U.K. Policies expressed in Pound Sterling:

	1984	1986
Whole Life Assurance	37	37
Endowment Assurance		
- Term upto 14 years	12	12
- Term 15-19 years	21	21
- Term 20 years & over	32	32
PLUS Persistency Bonuses from the 6th policy year onwards	4	4

II. Policies expressed in US Dollar & Dirham

Class of Policy	1982	1986
1) Whole Life Assurance	32	32
2) Endowment Assurance		
Term upto 14 years	12	12
Term 15-19 years	17	17
Term 20 years & over	25	25
3) Anticipated Endowment Assurance		
Term Upto 14 years	12	12
Term 15-19 years	16	16
Term 20 years & over	23	23
PLUS Persistency Bonuses from the 6th policy year onward.	3	3

Note:-

For US$ and dirham policies, the last reversionary bonus declaration was as at 31st December 1982, for the 2 years 1981 and 1982. No reversionary bonus was declared as at 31st December 1984. Hence the bonus rates recommended now and would apply to 1983, 1984, 1985 and 1986, for policies in force for the full sum insured as at 31st December 1986.

Family Income Benefits in course of payment under all with profit policies for U.K. Pound sterling, US Dollar and Dirham would be increased as under:

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Year of Life Insured's death	Increase in Family Income Benefit Instalments with effect from 1st January 1988 (only when policy is with profits)
1985	8% of existing instalment
1986	4% do
1987	Nil do

Interim Bonuses

Interim Bonuses (including persistency bonuses where applicable) would be allowed till the next valuation at rates as mentioned in 'A' above, subject to (B) below :

B. NO CASH VALUE OF BONUSES FOR FIRST THREE POLICY YEARS

There would be no cash value of bonuses, whether declared or interim, untill the policy had been in force for at least 3 complete years i.e. until the 3rd policy anniversary was reached. However in case of a death claim, this condition would be waived and all bonuses whether declared or interim would be payable. Also, in the case of a death claim in the first 3 years, where the premiums were in arrears, in order to determine whether the policy could have been kept in force cash values of bonuses would be reckoned.

Terminal Bonuses and Special Terminal Bonuses

Terminal Bonuses and Special terminal bonuses would not be allowed to foreign currency policies.

(v) Approved Investment for Leasing.

The Board considered the proposal to include leasing in the approved investment and the draft amendment in Ministry of Commerce S.R.O. No.309(K)/70.

NOTIFICATION

S.R.O.________________. In exercise of the powers conferred by clause (3A) of Section 2 of the Insurance Act, 1938 (IV of 1938), the Federal Government is pleased to make the following further amendment in S.R.O.309(K)/1970, dated the 21st March, 1970, namely:

In the aforesaid Notification,

after clause (j); clause (k) shall be added reading "Immovable assets being plant, machinery and buildings leased under finance or operating lease to any scheduled bank operating in Pakistan; or any authority defined in clause (a) above or any company defined(and meeting the conditions contained) in clauses (b) and

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(d) above; or any company incorporated in Pakistan where the fulfilment by the company of its obligations under the lease agreement is guaranteed by a scheduled bank operating in Pakistan.

Provided that the total sum invested under this clause (k) shall not exceed 20% of the sum referred to in sub-section (i) of Section 27 of the Act".

(vi) Purchase of Plot at Faisalabad.

The Board considered the proposal to purchase a plot at Faisalabad and decided that the Executive Committee should negotiate price of the plot at Liaqat Ali Road.

There being no other business the meeting ended with a vote of thanks to the Chair.

(CHAIRMAN)

ANNEXURE 'A'

GENERAL POWER OF ATTORNEY

THIS GENERAL POWER OF ATTORNEY executed at Karachi this ____________ day of _______________ in the year 1986 by State Life Insurance Corporation of Pakistan, a statutory corporation established under the Life Insurance (Nationalisation) Order, 1972 (President's Order No.10 of 1972) having its Principal Office at State Life Building No.9, Dr. Ziauddin Ahmad Road, Karachi (hereinafter referred to as "the Corporation") in favour of Mr.NISARUNNABI son of Ch. Ghulam Nabi, the Executive Director of the Corporation (hereinafter referred to as "the Attorney").

WHEREAS for the purposes of facilitating transaction of the business and ensuring efficient conduct of the business of the Corporation it is expedient to appoint a General Attorney and the Board of Directors of the Corporation (hereinaftercalled the "Board") by a Resolution dated 24.5.1987 duly resolved to appoint the above named Mr. Nisarun Nabi as the Corporation's General Attorney.

AND WHEREAS the Board has further resolved that this Power of Attorney may be duly executed under the Corporation's Seal affixed in the presence of the two Directors and registered in due form of law.

KNOW ALL PERSONS, THEREFORE, BY THESE PRESENTS THAT the Corporation does hereby nominate, constitute and appoint the said Mr. Nisarun Nabi as the true and lawful General Attorney for the Corporation and on its behalf to manage the affairs and conduct the business of the Corporation and do and perform all the following acts, deeds and things, that is to say :

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1. to open in the name of the Corporation any accounts including current accounts, cash credit account, fixed deposit account, time deposit account or any other account with any bank, corporation or firm and to pay money into it and to draw, over-draw, or withdraw money from any such account and to negotiate, endorse and sign jointly with another authorised signatory, all cheques for such accounts and give all directions relating to such accounts including the opening of Letters of Credit and to close any of the accounts;

2. to negotiate, sell, purchase, acquire, convey and transfer, give or take on lease or under licence, any properties, moveable or immoveable, and/or exchange or otherwise charge, hypothecate, pledge, mortgage any properties of the Corporation, and to execute in that behalf any contract writings, letters, bonds, agreements, conveyances, deeds of exchange, lease, licence, mortgage, transfer, hypothecation, pledge or charge and any other documents, or things as may be necessary for completing the transaction and to give and receive consideration or earnest money;

3. to accept and/or redeem any mortgage, amend or alter any mortgage registered or equitable, give or accept any charge, guarantee, counter guarantee, undertaking or similar security for or in favour of the Corporation and to have the charge registered under the Companies Act and to execute and get registered the deeds of mortgage and redemption with the Registrar/Sub-Registrar of Assurances and to take all appropriate measures to secure the interest of the Corporation;

4. to secure the fulfilment of any contracts or engagements entered into by the Corporation by mortgage or charge of all or any of the property of the Corporation or in such other manner as the attorney may think fit;

5. to appoint any person or persons (whether incorporated or not) to accept and hold in trust for the Corporation any property belonging to the Corporation or in which it is interested, or for any other purposes and to execute and do all such deeds and things as may be requisite in relation to any such trust and to provide for the remuneration of such/trustee/or trustees and to execute memorandum or deeds of trust;

6. to invest any of the moneys of the Corporation, subject to the provisions of any relevant laws, in such moveable or immoveable properties, shares, debentures, securities or investments and in such manner as the Attorney may think fit and from time to vary or realise such investments and to enter into any underwritings, buy-back or financing arrangement with any person, company or other institution and execute any agreement or other document in that behalf and to have the common seal of the Corporation affixed thereon;

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7. to purchase and pay for and sell, shares NIT Units, ICP Mutual Fund Certificates, Participation Certificates, Debentures, bonds issued by a Government or a Semi Government institution or an autonomous statutory Company or Corporation and Government Securities including any Bonds and Saving Certificates and collect and realise any income, interest dividends and bonus and right shares relating thereto and execute any transfer deeds or purchase, deeds, applications and other documents;

8. the donee(s) has/have got express and unconditional authority to receive interest on and to hold, sell, purchase, transfer, negotiate or otherwise deal with the securities of the Government of Pakistan and those of the Provincial Government and any other statutory body or company or firm, and to sign and execute sale bonds, security bonds, indemnity bonds, guarantee bonds and other bonds, as the case may be, and to sign and execute;

(a) any application for allotment of shares and issue of share certificate and debentures;

(b) application for consolidation and splitting of Corporation's shareholdings;

(c) deeds for transfer of shares and Debentures in favour of or by the Corporation;

(d) acceptance of allotment and renunciation of allotment of shares and Debentures in favour of the Corporation;

and have such transfer of shares and Debentures registered and take all other steps to complete any of these transaction;

9. to arrange and order for custody of shares, securities and other security documents including any title deeds, and release any such shares and securities or deeds transferred to or otherwise disposed of by the Corporation;

10. to look after, manage, superintend and supervise any company firm or business belonging to the Corporation or in which the Corporation may for any reason be interested whether wholly or in part as well as all properties, whether urban or rural belonging to the Corporation absolutely or held by it as a lessee either alone or jointly with any other person or in which the Corporation is or hereafter may be interested and to collect rents, mesne profits, cesses, profits, and income thereof and pay all outgoings thereof and to accept and grant rent bills, receipts and full discharges on payment;

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11. to determine from time to time and by office instructions or order appoint employees of the Corporation who shall be entitled to sign on behalf of the Corporation bills, rent bills notes, receipts, acceptances, endorsements, cheques, dividend warrants, releases, contracts and documents;

12. to sanction approve and incur revenue and capital expenditures of all description of the Corporation;

13. to institute, conduct, defend, compound, compromise or abandon any legal proceedings by or against the Corporation or its officers, or otherwise concerning the affairs of the Corporation and also to compound and allow time for payment or satisfaction of any debts due or of any claims or demands by or against the Corporation and to and perform all acts, deeds and things incidental or consequential thereto;

14. to appear and act in all courts of law, tribunals, civil or criminal, and before all judicial revenue and administrative authorities of the Government and to commence, institute prosecute, defend or take part in any actions, applications, suits, appeals or proceedings in which the Corporation may anywise be interested or concerned, and for that purpose to subscribe, sign and verify all plaints, written statements, petitions, applications, affidavits, tabular statements, complaints and memorandum of appeal and to do all acts and matters and things which may be necessary in relation thereto, and for which purpose to appoint vakils, attorneys, advocates, solicitors, pleaders, mukhtars, barristers and other lawyers and to sign all vakalatnamas, warrants of attorney and powers and to file and take back all or any documents,or papers from Courts or Government or public offices, and to do all acts or things in relation thereto which the Attorney may think proper under the circumstances;

15. to apply for withdrawal, withdraw and receive all moneys that may be deposited in any court of Pakistan or in any other country in the world or with any officer thereof or with any other Government office to the credit of any suits or proceedings in which the Corporation is interested, or realised in execution of any decree or order of a Court or with any office of the Government revenue, judicial or executive and payable to the Corporation and to sign valid proper receipt and discharge for the same;

16. to demand, withdraw sue to recover, realise and receive from the Government of Pakistan, or any Government or from all and from any company or other body politic or corporate, person or firm all monies, properties, moveable or immoveable, and all interest, dividends, now or hereafter to become due owing, payable, deliverable or belonging to the Corporation, alone or jointly with any

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other person or persons, and on any account whatsoever and on receipt thereof to sign and give proper and effectual receipts and other discharges for the same;

17. to appear before the Registrar or Sub-Registrar of Assurances or any other officer having authority to register deeds and/or documents in Pakistan and to present for registration, admit execution and complete registration in due form of law of all or any document or documents executed on behalf of the Corporation or by the Attorney under the authority of these presents and/or the authority of the resolution of the Board and to do all deeds matters and things for completing registration thereof in due form of law;

18. to appear in any Court in any insolvency or bankruptcy or winding-up of Company proceedings or in any other Court having jurisdiction in the matters of insolvency or bankruptcy or winding-up and to apply for and to have any debtors adjudged insolvent, a company to be wound-up or oppose the petition of insolvency of any debtor or debtors or the winding-up of any company and to do all acts, deeds and things necessary in that connection;

19. to settle, adjust or submit to arbitration any accounts, debts, claims, demands, disputes and matters whatsoever, wherein the Corporation now and/or at any time hereafter shall be in anywise interested or concerned with any persons, firms, bodies, companies or corporations, whatsoever and to pay or receive the balance thereof as the case may require, and on receipt of payment to grant the receipts and valid discharges and to have agreements of arbitration or awards filed in Court and to oppose such proceedings in any Court;

20. to appear before Income Tax Officers, Assistant Commissioners of Income Tax, Commissioners of Income Tax, Income Tax Appellate Tribunal, Board of Revenue or other Income Tax or Revenue Authorities, and to prepare, sign and file returns, petitions, applications and appeals, to make payments, to withdraw and receive funds, and to do all acts and things which may be necessary and which the circumstances of the case may require, in connection with income-tax or revenue cases or matters in which the Corporation may be interested or concerned and to appoint pleaders, solicitors, advocates or income-tax practitioners for the purpose;

21. to attend and represent the Corporation at any meetings of creditors or of any debtors and at the meetings of all joint stock companies, Corporations and other Statutory bodies in which the Corporation, jointly or severally, may be interested as a shareholder, Debentureholder or Director, to give vote on Corporation's behalf and to appoint proxy or letter or instrument of appointment and to do all other things and acts at such meetings on Corporation's behalf and to exercise

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for the Corporation and in its behalf all rights and privileges and perform all duties which now or hereafter may pertain to the Corporation as holder of shares and/or stocks or debentures or as otherwise interested in any company or Corporation;

22. to appear and represent the Corporation before the Registrar of Companies, Controller of Capital Issues, Controller of Insurance, Board of Revenue, Monopoly control authority, Securities and Exchange Authority, Land Acquisition Collector, Official Assignee, Office Trustee, Official Receiver and any other judicial, Government or Semi-Government Authority;

23. to appear before Municipal, Revenue and Urban Immoveable Property Tax Authorities and any other Authority constituted by/under any law in connection with assessment cases, building cases, sanction of plan cases or in respect of mutation cases or application for transfer of leases and any other matter wherein the Corporation is or may in any manner or wise be interested and do all things in relation thereto and take all necessary proceedings for obtaining sanction of plans for erection of new buildings or for effecting additions and/or alterations in existing buildings belonging to the Corporation or in which the Corporation is or may in future be interested and sign and execute all plans, bonds and/or undertakings in connection with such plans and sanctions thereof in relation to such properties;

24. to negotiate and enter into any contract or agreement including a settlement or arranging such in relation to labour/personnel matters of the Corporation, or to terminate, vary, rescind or relinquish any existing agreement concerning all or any of the matters in which the Corporation is now or may thereafter be interested or concerned specifically in matters of its business and things and matters appurtenant thereto or otherwise ancillary to its business;

25. to execute in the name and on behalf of the Corporation, in favour of any Directors, Executive Director or other person who may incur or be about to incur any personal liability for the benefit of the Corporation such undertaking as may be deemed reasonable in the circumstances and to incur such expenditure as may be necessary in this behalf;

26. to witness the impressing of the common seal and official seal of the Corporation on any documents and to authorise a person or persons to apply and witness the impressing of the common seal and official seal on any documents where the Corporation is a party;

CHAIRMAN'S INITIALS

27. at any time and from time to time by power of attorney appoint any person or persons to be the attorney or attorneys of the Corporation for such purpose and with such powers, authorities and discretions (not exceeding those vested in or exerciseable by the Attorney under these presents) and for such period and subject to such conditions as the Attorney may from time to time think fit and any such appointment may be made in favour of any Corporation or Directors, Executive Directors or Managers or any other officer of the Corporation and may contain powers enabling any such delegate or attorneys to sub-delegate all or any of the powers, authorities and discretions for the time being vested in them, and to revoke and withdraw the powers from such attorney or attorneys at any time;

28. and all and whatsoever the said attorney shall and may lawfully do or cause to be done in or about premises, the Corporation for itself, its successors-in-interest and assigns do hereby covenant to ratify and confirm.

IN WITNESS WHEREOF we, the State Life Insurance Corporation of Pakistan have caused these presents to be duly executed and the common Seal of the Corporation affixed below on the day, month and year first above written.

FOR STATE LIFE INSURANCE
CORPORATION OF PAKISTAN

(Director)

(Director)

The common Seal of the State Life Insurance Corporation of Pakistan has hereunto been affixed by order of the Board of Directors vide resolution dated 24th May, 1987 in the presence of

1. (Director) 2. (Director)