MINUTES OF THE 95TH MEETING OF THE BOARD OF DIRECTORS

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NUTE BOOK	Karachi.	18th March, 1989	10.30 A.M

In pursuance of the notice dated 1.3.1989, the 95th meeting of the Board of Directors was held on Saturday the 18th March, 1989 at 10.30 A.M. at the Principal Office, Karachi. The following attended the meeting:-

- 1) Mr. M.A.M. Siddiqui, Chairman Presiding
- 2) Dr. A.H. Khan, Director
- 3) Mr. Nazier Ahmed Jajvi, Director
- 4) Mr. Marghub Ahmed, Director
- Mr. Sameeul Hasan was on tour and therefore could not attend.
- Mr. Shah Nawaz Khan, Secretary Board was also present.

The meeting started with the recitation from Holy Quran. The Agenda for the meeting was taken up and the following business was transacted:-

TIEM NO. 1: CONFIRMATION OF THE MINUTES OF THE 94TH MEETING OF THE BOARD OF DIRECTORS HELD ON 31ST DECEMBER, 1988.

The minutes of 94th Meeting of the Board of Directors held on 31st December, 1988 were confirmed. Responding to a query the Chairman informed the Board that he had submitted his report on the U.K. Branch to the Ministry of Commerce and in accordance with the decision of the Board of Directors underwriting of new business by the U.K. Branch has again been discontinued.

ITEM NO. 2: TO RECORD THE MINUTES OF THE FOLLOWING MEETINGS OF THE EXECUTIVE COMMITTEE.

The Board recorded the Minutes of the undermentioned meetings of the Executive Committee:-

(i) 133rd Meeting of the Executive Committee held on 24th December, 1988.

Under item No. 14 in paragraph 2 the last sentence was recorded as under :-

"The repairs and maintenance expenses would also further deplete the income".

Referring to Item 14 (ii) regarding sale of SLB-3 situated on plot bearing Survey No.SE-10-R-59/1, Boharwala Chowk, Lahore, the Board felt that the last offer of Rs.15,75,000/- appeared to be lower than market value and therefore the sale of plot should be readvertised in daily Jang, Lahore Edition.

(ii) 134th (Emergent) Meeting of the Executive Committee held on 5th January, 1989.

E.D. (RED) stated that the purchase of land at Gujranwala through auction scheduled to be held on 12.1.1989 at Gujranwala has been stayed under court orders and no bid was therefore, made on behalf of the Corporation.



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(iii) 135th (Emergent) Meeting of the Executive Committee held on 19.2.1989.

Referring with the decision taken at the 135th Meeting of the Executive Committee Dr. A.H. Khan stressed upon the need of establishing a Rest House in Karachi jointly by the three Insurance Corporations for the use of Senior Officers of the Ministry of Commerce and Senior Executives of State Life, PIC and NIC who visit Karachi from time to time. He stated that cost estimates for establishing the Rest House should be worked out realistically. He said that it is not proposed to set up a Posh Rest House but the standard should be comparable to Qasr-e-Naz and other Rest Houses as maintained by the Government as well as various other Corporations. He said that establishment of such a Rest House would be helpful to State Life in Liaison work.

The Board was apprised that proposals for establishing Rest Houses were considered by the Executive Committee on previous occasions also who had always taken the decision that the cost benefit ratio does not justify maintenance of a Rest House and its establishment is open to misuse and criticism.

After threadbare discussions it was agreed that revised cost estimates would be prepared and sent to the Ministry of Commerce for consideration and issue of necessary advice to the three Insurance Corporations.

ITEM NO. 3: TO CONSIDER IMPLEMENTATION REPORT ON THE DECISIONS TAKEN IN PREVIOUS THREE BOARD MEETINGS:

Secretary's report on implementation of the decisions taken in the 92nd, 93rd and 94th Meetings of Board was considered and it was agreed that when sending the reminders the Executive concerned must be asked to indicate the reasons for not implementing the decisions and also give approximate date by which the decision would be implemented.

ITEM NO. 4: HILL STATION ALLOWANCE TO OFFICERS:

The Board considered Memorandum No.1/89 dated 22.1.1989 of Executive Director (P&GS) and agreed that a proposal be sent to the Ministry of Commerce to allow to the officers of State Life posted at Hill Stations, winter allowance at the rate of Rs.250/- per month instead of Rs.175/- per month w.e.f. 1-11-1988, during winter season from November to April each year.

ITEM NO. 5: APPOINTMENT OF MR. MARGHUB AHMED EXECUTIVE DIRECTOR (FINANCE) AS A MEMBER OF THE EXECUTIVE COMMITTEE:

The Board confirmed the resolution dated 8.2.1989 signed by the Chairman and Directors regarding appointment of Mr. Marghub Ahmed with immediate effect as a member of the Executive Committee, vice Mr. Nisar-un-Nabi, retired from 18.1.1989.

ITEM NO. 6: GENERAL POWER OF ATTORNEY TO MR. MARGHUB AHMED, EXECUTIVE DIRECTOR (FINANCE).

The Board confirmed the resolution dated 16.2.1989 initiated





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by Executive Director (Law) and signed by the Chairman and other Directors regarding grant of a General Power of Attorney to Mr. Marghub Ahmed, Executive Director (Finance).

ITEM NO. 7: COLONY TEXTILE MILLS, LTD.

The Executive Director (Investment) withdrew his Memorandum No.2/89 dated 28.2.1989.

ITEM NO. 8: MEETING AND CONFERENCE BUDGET OF P&GS DIVISION:

The Board considered the Memorandum Vo.3/89 dated 4.3.1989 of Executive Director (Finance) and approved additional allocation of Rs.3,50,000/- for meetings and negotiations expenses.

ITEM NO. 9: WITHDRAWAL OF CASE AGAINST M/S. DEVCON:

The Board considered Memorandum No.4/89 dated 6.3.1989 of Executive Director (Real Estate) but did not agree to the recommendations of withdrawal of the case from the court and to write off the amount claimed against Devcon.

ITEM NO. 10: BONUS TO THE OFFICERS OF THE CORPORATION FOR THE YEAR 1988:

The Board considered the Memorandum No.5/89 dated March 5, 1989 of the Executive Director (P&GS) and agreed to recommend strongly to the Government to allow payment of bonus to the officers of the Corporation for the year 1988 equal to two months pay before Eidul Fitr.

ITEM NO. 11: STATE LIFE BUILDINGS AT HYDERABAD AND SUKKUR:

The Board considered the Memorandum No.6/89 dated March 4, 1989 of Executive Director (Investment and RED) and approved the proposal of constructions of new buildings on open plots in Hyderabad and Sukkur as under :-

Area	Estimated	Cost

Hyderabad: 42,200 sft.(including

5000 sft.for car parking)

Rs.2.00 crore

Sukkur: 14,000 sft.(including

3000 sft.for car parking)

Rs.66 Lac.

It was, however, desired by the Board that provision for air-conditioning of buildings on Package Unit System be made and efforts should also be made to improve the design of the building proposed to be constructed at Sukkur. As regards air-conditioning the Board desired that services of some other consultants may be hired and estimates of additional cost involved for air-conditioning may be submitted to the Board as soon as possible.

ITEM NO. 12: PAYMENT OF ADVANCE BONUS TO UNIONISED EMPLYEES FOR THE YEAR 1989:

The Board considered Memorandum No.7/89 dated 23.2.1989



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of Executive Director (P&GS) and approved the payment of bonus for the year 1989 to unionised employees equivalent to three months' pay as per the decision of the Wage Commission and as per the existing practice i.e. payment of 2 months' pay on Eidul Fitr and one month's pay on Eidul Azha as advance against the bonus.

ITEM NO. 13: DISPARITY IN HOUSE RENT ALLOWANCE ADMISSIBLE TO EMPLOYEES OF STATE LIFE:

The Board considered Memorandum No.8/89 dated March 8, 1989 of Executive Director (P&GS) and resolved that the proposals to enhance the house rent allowance for the officers be submitted again to Ministry of Commerce with a view to remove disparity.

ITEM NO. 14: TECHNICAL PAY TO OFFICERS OF STATE LIFE:

The Board considered Memorandum No.9/89 dated March 10, 1989 of Executive Director (P&GS) and resolved as under:-

- (i) A letter be written to the Additional Secretary, Commerce regarding the scales of technical pay as approved by the Board of Directors in their 85th meeting held on 12.10.1986. In this letter the value and importance of the professional qualifications be highlighted and the Prospectuses/Brochures of the International Professional Bodies should also be attached.
- (ii) Until the technical pay for the qualifications of FLMI of Life Office Management Association, USA is approved by the Government, as an adhoc arrangement a cash honorarium (one time payment) of Rs.1000/- on passing each paper of FLMI examination may be allowed to the employees.

ITEM NO. 15: COMPUTER ALLOWANCE AND TECHNICAL PAY:

The Board considered Memorandum No.10/89 dated March 9, 1989 and decided that a proposal for allowing monthly allowance to Computer Programmers of State Life may be submitted to the Federal Government as under:-

Monthly Allowance On the basis of experience

	IST YEAR	2ND YEAR	3RD YEAR	4TH YEAR	5TH YEAR	6TH YEAR
Computer Allowance to Computer	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
Programmers	200	350	500	650	800	1000

ITEM NO. 16: REVISION OF RENTAL CEILINGS:

The Board considered Memorandum No.11/89 dated March 12, 1989 of the Executive Director (P&GS) on the above subject and desired that equivalence of the Grades of the Corporation with the basic pay scales of the Federal Government may be ascertained correctly and the same rental ceilings as admissible to the civilian



STATE LIFE INSURANCE CORPORATION OF PAKISTAN

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officers of the Federal Government may be recommended and the revised proposal should be got approved by the Board by circulation.

ITEM NO. 17: STAFF REQUIREMENTS OF REAL ESTATE DIVISION:

Consideration to the Memorandum No.12/89 dated March 11, 1989 was deferred by the Board.

ITEM NO. 18: CHARTER OF DEMANDS OF STATE LIFE EMPLOYEES FEDERATION OF PAKISTAN.

The Board considered the Memorandum No. 13/89 dated March 12, 1989 of the Executive Director (P&GS) and also considered his verbal report regarding the negotiations with the Federation which are going on and resolved that an agreement with the Employees federation under the provisions of Industrial Relations Ordinance may be reached for settlement of their demands in such a way that total additional cost on pay and allowances, pension and retirement benefits, medical facilities, loan facilities and other fringe benefits do not exceed by an amount of Rs. two crore. It was noted that at present total estimated annual cost on Pay and Allowances, Pension/Gratuity, Bonus, Medical facilities and other fringe benefits comes to about $11\frac{1}{2}$ crores and increase may be restricted to about 2 crores per annum when revising the salary and other benefits under the Agreement.

ITEM NO. 19: STATE LIFE INVESTMENT PLAN 1989:

Consideration to the Memorandum No. 14/89 of the Executive Director (Investment and Real Estate) was deferred.

ITEM NO. 20: ANY OTHER MATTER:

Additional Budget under Printing and Stationary due to allocation of separate Budget for printing FMD's Training Material:

The Board considered the Memorandum No.15/89 dated 13.3.1989 of Executive Director (Finance) and observed that an allocation of Rs.0.5 million for the Field Manpower Department's printing jobs is sufficient and the Board did not agree to allocate a sum of Rs.1½ million as printing budget for Field Manpower Department as permanent stock budget.

There being no other business the meeting concluded with a vote of thanks to the chair.

(CHAIRMAN)

MaruSmeshi

