

# FINAL EVALUATION REPORT

(As Per Rule 35 of PP Rules, 2004)

|     |                               |  |
|-----|-------------------------------|--|
| 1.  | Name of Procuring Agency:     | State Life Insurance Corporation of Pakistan   |
| 2.  | Method of Procurement:        | Single Stage Two Envelope  |
| 3.  | Title of Procurement:         | Tender for Provision, Installation and Configuration of HBA FC Cards for the Enterprise Server at 3rd Floor, H&AI Regional Office (Data Center), State Life Tower, F/7-4 Blue Area, Islamabad  |
| 4.  | Tender Inquiry No.:           | SLIC/P&GS/H&AI/RO/ISB/06/2024  |
| 5.  | PPRA Ref. No. (TSE):          | EPADS-ID: F-241038620  |
| 6.  | Date & Time of Bid Closing:   | 18-11-2024 up to 11:00 AM  |
| 7.  | Date & Time of Bid Opening:   | 18-11-2024 up to 11:30 AM  |
| 8.  | No of Bids Received:          | 03   |
| 9.  | Criteria for Bid Evaluation:  | Most Advantageous Bidder (Single Stage Two Envelope Procedure)   |
| 10. | Details of Bid(s) Evaluation: | <p>Bids submitted by following Three (3) bidders were found Technically Responsive subject to Technical Evaluation:</p> <ol style="list-style-type: none"><li>1. M/s Hybrid Technologies</li><li>2. M/s Inbox Technologies</li><li>3. M/s SKJ (SMC-PVT) Limited</li></ol> <p>Bids were evaluated as per following formula:</p> <p><b>Providing 30% Weight, using Weighted Average Formula</b><br/><math>(100 - (\text{Quoted Bid} - \text{Lowest Bid}) / \text{Lowest Bid} * 100) * 0.3</math><br/>Most Advantaegous Bid = Weighted Average Technical Score + Weighted Average Financial Score<br/>Rate per LOT will be considered as basis for evaluation</p> |

| Name of Bidder                           | Marks                        |   | Evaluated Cost in<br>PKR                                 | Rule/Regulation/SBD*/Policy/ Basis<br>for Rejection / Acceptance as per<br>Rule 35<br>of PP Rules, 2004. |
|--|------------------------------|---|--|--|
|  | Technical<br>(If applicable) | Financial<br>(If applicable)                |  |  |
| M/s Hybrid Technologies                  | 70.00*                       | LOT-1: 27.08<br>LOT-2: 29.74                | LOT-1: PKR. 1,176,614.51/-<br>LOT-2: PKR. 1,361,886.60/- | 1 <sup>st</sup> Most Advantageous Bidder in both<br>LOTS   |
| M/s Inbox Technologies<br>Limited        | 66.11*                       | LOT-1: Didnt Quoted<br>Rate<br>LOT-2: 30.00 | LOT-1: Didnt Quote Rate<br>LOT-2: PKR. 1,349,998.00/-    | LOT-2: 2 <sup>nd</sup> Most Advantageous Bidder  |
| M/s SKJ Enterprises (SMC<br>Pvt) Limited | 50.56*                       | LOT-1: 30.00<br>LOT-2: 22.24                | LOT-1: PKR. 1,062,000.00/-<br>LOT-2: PKR. 1,699,200.00/- | LOT-1: 2 <sup>nd</sup> Most Advantageous Bidder<br>LOT-2: 3 <sup>rd</sup> Most Advantageous Bidder       |

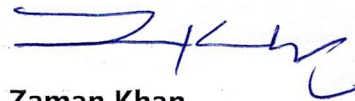
\*Providing 30% Weight, using Weighted Average Formula:  $(100 - (\text{Quoted Bid} - \text{Lowest Bid}) / \text{Lowest Bid} * 100) * 0.3$

\*\*Most Advantageous Bid = Weighted Average Technical Score + Weighted Average Financial Score  
Per LOT Cost alongwith Highest Technical Score will declare a bidder as most advantageous as per Clause-3.3 (ii)  
of RFP

#### Most Advantageous Bidders:

1. M/s Hybrid Technologies with Total Score of 97.08 and cost amounting to PKR. 1,176,614.51  
is most advantageous bidder in LOT-1
2. M/s Hybrid Technologies with Total Score of 99.74 and cost amounting to PKR. 1,361,886.60  
is most advantageous bidder in LOT-2

(Detailed Evaluation is enclosed at Annex-A)



**Zaman Khan**

Departmental Head Admin & HR/ Incharge CPD  
(Secretary Committee)

## STATE LIFE INSURANCE CORPORATION OF PAKISTAN

Health &amp; Accidental Insurance Regional Office, Islamabad

## ANNEX-A: FINANCIAL BREAK UP

TENDER NOTICE No. SLIC/P&GS/H&AI/RO/ISB/06/2024  
EPAD-ID:F-241038620

Tender for Provision, Installation and Configuration of HBA FC Cards for the Enterprise Server at 3rd Floor, H&amp;AI Regional Office (Data Center), State Life Tower, F/7-4 Blue Area, Islamabad

| Sr. No  | Item/Description   | Name of the firm | Quantity Required | Quoted Cost Per Item<br>M/s Hybrid Technologies in<br>PKR | Quoted Cost<br>M/s Hybrid Technologies<br>Per LOT in PKR | Quoted Cost Per Item<br>M/s Inbox Technologies<br>Limited in PKR | Quoted Cost<br>M/s Inbox Technologies<br>Limited<br>Per LOT | Quoted Cost Per Item<br>M/s SKJ Enterprises<br>(SMC-PVT) Limited in<br>PKR | Quoted Cost<br>M/s SKJ Enterprises (SMC-<br>PVT) Limited<br>Per LOT |
|---|--|------------------|-------------------|---|--|--|---|--|---|
| 1   | LOT-1: Provision of HBA FC cards Dual port for HPE (DL-380) Server, SLIC           |                  | 2                 | PKR 588,307.25  | PKR 1,176,614.50   | Didnt Quote  | PKR 0.00  | PKR 531,000.00   | PKR 1,062,000.00  |
| 2   | LOT-2: Provision of HBA FC cards Dual port for Dell enterprise Server (R750), SLIC |                  | 2                 | PKR 680,943.30  | PKR 1,361,886.60   | PKR 674,999.00   | PKR 1,349,998.00  | PKR 849,600.00   | PKR 1,699,200.00  |
| <b>TOTAL FINANCIAL IMPACT IN PKR</b>  |  |                  |                   |   | <b>PKR 2,538,501.10</b>                                  |  | <b>PKR 1,349,998.00</b>                                     |  | <b>PKR 2,761,200.00</b>   |
| <b>Most Advantageous Cost LOT-1</b>   |  |                  |                   |   |  |  |   |  | PKR 1,062,000.00  |
| <b>Most Advantageous Cost LOT-2</b>   |  |                  |                   |   |  |  |   |  | PKR 1,349,998.00  |
| <b>Providing 70% Weight, using Weighted Average Formula for Technical Score<br/>= (100 - ((Highest Point - Points Secured)/Highest Points * 100))*0.7</b> |  |                  |                   | <b>70</b>   |  | <b>66.11</b>   |   | <b>50.56</b>   |   |

| Sr. No | Item/Description   | Name of the firm | Quantity Required | Quoted Cost Per Item<br>M/s Hybrid Technologies in<br>PKR   | Quoted Cost<br>M/s Hybrid Technologies<br>Per LOT in PKR | Quoted Cost Per Item<br>M/s Inbox Technologies<br>Limited in PKR | Quoted Cost<br>M/s Inbox Technologies<br>Limited<br>Per LOT | Quoted Cost Per Item<br>M/s SKJ Enterprises<br>(SMC-PVT) Limited in<br>PKR | Quoted Cost<br>M/s SKJ Enterprises (SMC-<br>PVT) Limited<br>Per LOT |
|--------|--|------------------|-------------------|---|--|--|---|--|---|
|        | <b>LOT-1: Total Weighted Average Score (30% Weightage)</b><br>(100 – (Quoted Bid – Lowest Bid)/Lowest Bid * 100)*0.3 |                  |                   | 27.08   |  | 0.00   |   | 30.00  |   |
|        | <b>LOT-2: Total Weighted Average Score (30% Weightage)</b><br>(100 – (Quoted Bid – Lowest Bid)/Lowest Bid * 100)*0.3 |                  |                   | 29.74   |  | 30.00  |   | 22.24  |   |
|        | <b>Most Advantageous Bid LOT-1</b><br>Weighted Average Technical Score + Weighted Average Financial Score            |                  |                   |   |  |  |   |  | 97.08   |
|        | <b>Most Advantageous Bid LOT-2</b><br>Weighted Average Technical Score + Weighted Average Financial Score            |                  |                   |   |  |  |   |  | 99.74   |
|        | <b>Remarks</b>   |                  |                   | M/s Hybrid Technologies is declared as most advantageous in both LOTS as per following details:<br><b>LOT-1:</b> Total Cost Amounting to PKR. 1,176,614.51 and Total Score of 97.08<br><b>LOT-2:</b> Total Cost amounting to PKR. 1,361,886.61 and total score of 99.74 |  |  |   |  |   |