**STATE LIFE INSURANCE CORPORATION OF PAKISTAN, LAHORE ZONE CENTRAL**

**TENDER DOCUMENTS**

TENDER ENQ # 12/LZC/2024

**PURCHASE OF LOCAL MEDICINES OF ALL TYPES**

**State Life Insurance Corporation, Central Zone Lahore** wishes to receive Bids for Procurement of **“ALL TYPES OF LOCAL MEDICINES”** as specified in Technical Specifications attached herewith (hereinafter referred to as “the Medicines/Drugs”). Successful bidder should be an independent service provider/supplier able to provide all types of local medicines at site and must be qualified bidder according to evaluation criteria.

This Invitation to Bid is open to all pharmaceutical manufacturers/authorized distributor/ authorized sale agents/medical store owners for supply of Medicines and Drugs more specifically described in Schedule of Requirements & Technical Specifications.

**The detailed Technical Evaluation Criteria**: Attached as (Annexure-1)

**Scope of Work:** Attached as (Annexure-2)

**Price quoting Schedule**: Attached as (Annexure-3)

**Terms & Conditions for Bidders:**

1. Bidders are required to upload their bids on EPADS system as per laid down PPRA procedure for single stage single envelope method till closing time **10:30 AM** on **22-10-2024** and clearly marked as **“Tender No. 12/LZC/2024”**. No hardcopy of bid shall be accepted.
2. Submitted bids shall be opened at **11:00 AM** on same day i.e., **22**-**10-2024**, at HRA&P Department, State Life Insurance Corporation of Pakistan, Central Zone, 4th Floor, 4-Ghazi Ilm-ud-Din Shaheed Road, Lahore in the presence of bidders or their authorized agents, who wish to be present on the occasion.
3. In case if on bid opening day, holiday announced by Government or Zonal Office could not operate due to any unavoidable reason, then bid opening meeting shall be held on very next working day at same time.
4. **SINGLE STAGE, SINGLE ENVELOPE PROCEDURE** will be followed as per PPRA Rules 2004 for evaluation of bidders.
5. Estimated annual cost is of this procurement is Rs. 2,000,000/-.
6. Agreement period with successful bidder shall be 12 months, extendable for another 12 month with mutual consent on same costs, terms & conditions of this tender.
7. Bid Security (Earnest money) including tax, of **Rs.50,000/-** in the shape of CDR/Pay order favoring **“State Life Insurance Corporation of Pakistan”** must be submitted in original by bidders at the time of bid opening, bidders from outside Lahore must also send original CDR on the same day of bid opening and WhatsApp copy of CDR at the time of bid opening. Bid will be rejected without original CDR.
8. The Bid Security will be returned to un-successful bidders after completion of formal procedure and to successful bidder after agreement period. However, successful bidder may be required to submit performance guarantee of 5% (Rs. 100,000/-) in shape of bank guarantee (valid for at least 12 months) in favor of State Life Insurance Corporation of Pakistan which shall be released after expiry of 12 month after satisfactory performance.
9. Validity of the rates/bid must be of 12 months, which may be extendable for another 12 months with mutual consent.
10. The Bidder shall indicate in this Bidding Documents, the maximum offered discount as per price quoting schedule the local Medicines/Drugs, it proposes to supply on free delivery to the consignee at site under the Contract. If not specifically mentioned in the Tender(s), it shall be presumed that the quoted price is as per the requirements.
11. Payments will be made against delivered medicines/drugs only. The payment will be made within 20 days of invoice submission.
12. The Bidder shall bear all costs associated with the preparation and submission of its bid, and the Procuring Agency shall in no case be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process.
13. The quoted discount rates/prices shall be in Pak Rupees, final/fixed and valid until completion of all obligations under the Contract i.e. not subject to variation / escalation;
14. The Bidder should also quote technical specifications of Medicines and Drugs in their bids.
15. The Bidder is required to offer a competitive discount rate, must include the taxes and duties, where applicable and inland transportation & storage charges till the destination (on free delivery to Consignee’s end basis). If there is no mention of taxes, the offered/quoted price shall be considered as inclusive of all prevailing taxes/duties.
16. While making a discount price quote, trend/inflation in the rate of goods and services in the market should be kept in mind. No request for increase in price due to market fluctuation in the cost of Medicines and Drugs shall be entertained.
17. The Bidder shall provide samples of quoted medicines (if required) before placement of purchase order at his own cost.
18. In evaluation of the price of articles/goods/services which are subject to excise duty, sales tax, income tax or any other tax or duty levied by the Government, the price will be determined and considered inclusive of such duties and taxes.
19. Competent Authority reserves the right to reject/cancel/withdraw any/all bid(s) or proposals at any time before award of contract without assigning any reason thereof.
20. Eligibility criteria mentioned below must be observed and fulfilled. An Affidavit of Rs. 100 in this regard must be attached with the bid.

**Eligibility of Applicants**

We **M/s \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_** undertake that,

1. We are registered company/firm as per FBR Record, having active filling status.
2. We are solvent company/firm and not in the process of bankruptcy.
3. We have not been blacklisted by any of Provincial or Federal Government Department, Agency, Organization or autonomous body or Private Sector Organization anywhere in Pakistan.
4. We have never been convicted for an offence concerning the professional conduct.
5. We have fulfilled all obligations related to payment of taxes to the Govt of Pakistan.
6. We were never found guilty of serious mis-interpretation/mis-representation of facts in supplying information in past nor providing herewith as such.
7. We have No pending litigation by any Govt / Semi Govt department or any court of law.
8. We assure that we shall abide by all the terms & conditions of this Tender related to supply of medicines/drugs.

**[SECRETARY]**

Zonal Procurement Committee (ZPC),

HRA&P Department,

State Life Insurance Corporation of Pakistan

Central Zone Lahore, 4th Floor Building No.6,

4-Ghazi Ilm -ud- Din Shaheed Road (Lytton Road), Lahore.

Phone # 042-99210594

Cell no. 0335-1412976

**Annexure-1**

**Technical Evaluation of Bids**

**Mandatory Criteria**

Following points are mandatory for all bidders (**Knockout Clauses)**:-

|  |  |  |
| --- | --- | --- |
| **Sr.** | **Failure to comply with any clause will result in “non-responsiveness, and the bid will be technically disqualified** | **Description** |
| 1 | Valid Drug Sale License | Mandatory |
| 2 | The Contractor should provide Products Warranty on letter head | Mandatory |
| 3 | Minimum 2 years’ business history with any Govt/Semi Govt/Private Hospital/Well known Institute etc. Please attach purchase orders/Invoices /Agreements copies | Mandatory |
| 4 | Company Profile including Pharmacists and other strength (minimum 1 pharmacist) | Mandatory |
| 5 | Bidder shall submit an affidavit (Rs. 100) Submission of undertaking on legal stamp paper is mandatory as per para 20 of Terms & Conditions regarding eligibility otherwise bid shall be rejected. This affidavit must be Tender specific. | Mandatory |
| 6 | Bidder shall submit on company letter head that :   1. He accepted all terms and conditions of bidding documents and shall continue the same in future, duly signed and stamped. 2. The bidder will be responsible for replacement of medicine stocks if found substandard or at variation from required/approved specifications. | Mandatory |
| 7 | All Pages of this bid documents must be signed and stamped by the bidder | Mandatory |
| 8 | Valid NTN/GST registration certificates with Active Status with FBR | Mandatory |
| 9 | Certificate of Company/Firm Registration/Incorporation under the laws of Pakistan | Mandatory |

**Other important conditions of Technical Evaluation:-**

1. **Bids will be evaluated on maximum discount offered on Maximum Retail Price.**
2. **Sign and Stamp:** Bidder is required to stamp every page of the bid document along with signature at the required pages and submit along with the bid.
3. It must be clearly understood that the Terms and Conditions and Specifications are intended to be strictly enforced. The Bidder should be fully and completely responsible for all the deliveries and deliverables.
4. The Sole Agent must possess valid authorization from the Manufacturer and shall have to submit a copy of Memorandum of Association/Partnership deed registered with the Registrar of Companies. However, in case of Manufacturer, they should have a documentary proof to the effect that they are the original Manufacturer of the required specifications of MEDICINES AND DRUGS.
5. Bids submitted by a joint venture of two or more companies or partners shall be required authorize dealing person or focal person for execution of supplies and payments processes.
6. Eligible Bidder is a Bidder who has a registered incorporated company/firm in Pakistan with relevant business experience of at least two (2) years related to local purchase of medicines for both Public and Private sector.
7. Must be registered with Tax Authorities as per prevailing latest tax rules:-
   1. having reasonably sound financial strength,
   2. has valid Registration of General Sales Tax (GST) & National Tax Number (NTN).
   3. has valid Drug sales license (DSL) to carry out business from their premises.
8. The Contractor Pharmacy / Medical Store / Distributor must be within Lahore (**30 kilometers radius of State Life, Central Zone Building**).
9. has the required relevant qualified personnel to fulfil the requirement of assignment;
10. Certificate of Company/Firm Registration/Incorporation under the laws of Pakistan
11. List of firm’s major clients at least 2 well known clients.
12. Valid DSL copy
13. Power of Attorney at Letter Head, if an authorized representative is appointed
14. Price Schedule in the form of percentage discount offer separately for local medicines.
15. Bid Security as per provisions of the clause no 7 this document.

**Note: Verifiable documentary proof for all above requirements is a mandatory requirement, noncompliance will lead to disqualification.**

**[SECRETARY]**

Zonal Procurement Committee (ZPC),

1. **Annexure-2**

**SCOPE OF WORK**

Bids/quotation will be given for following **Supply of Local Medicines on basis of Maximum Discount from maximum retail price.**

1. The successful bidder will have to deliver the medicine at site in the stipulated period as per purchase order/or within 3 days strictly according to delivery terms.
2. The shelf life of local medicine should be at least 75% at the time of delivery. Below this limit supplies are not acceptable.
3. The supply period will be 7 days after issuance of purchase order. In case of late delivery of medicine beyond the periods specified, penalty may be charged @ 1% per day of the value of purchase order and deducted from bill.
4. Deductions of taxes will be made according to Government rules at the time of invoice processing.
5. Local medicines if not available in open market, bidder should arrange from any other city/area/territory at his own cost/expenses.
6. The medicines should be packed in the manner as instructed by the Government in its rules and notification issued time to time.
7. On all the medicines Batch No. Date of manufacturing, Date of Expiry, must be printed and also on invoice/bill.
8. The price of medicines/Drug items shall in no way be more than the market prices (retail price) and the discount offered by the bidders will be based on its maximum retail price.
9. The supplier shall be solely responsible for provision and stocking of quality medicines at all times strictly in accordance with the provision of the drug act 1976 and drug sales rules 2007/DRAP Act 2012 and will be responsible for the quality/quantity of drugs supplied.
10. The supplier shall ensure availability of wide range of medicines, alternate shall only be acceptable if authorized Doctor at Procuring Agency approves/allows.
11. For the calculation of maximum retail price of those items where price is not printed on the product the retail price will be finalized after general survey by the procurement committee.
12. Any supply of medicine/Drugs not acceptable in term of quality to the end user, doctor may refuse partial/full quantity and bidder shall replace the same immediately at his own cost.
13. Successful bidder is bound to supply the full ordered quantities of all the desired local medicines except those, which are actually not available in the entire local market.
14. The supplier will be responsible for free replacement of stocks if found not of the same specifications as required on the demand from day to day basis. In case of non-supply the same will be purchased from the local market and the amount will be deducted from the bills of contractor.
15. Unregistered/substandard/spurious/misbranded/ expired drug will be forfeited by the procuring agency authorities and legal action will be taken against the Contractor. The contractor shall be responsible for providing standard quality medicines.
16. The Contractor Pharmacy / Medical Store / Distributor should be within Lahore (30 kilometers radius of State Life, Central Zone Building).

**[SECRETARY]**

Zonal Procurement Committee (ZPC),

1. **Annexure-3**

**Price Schedule/ Financial Cost Sheet**

This form is to be filled in by the Bidder for quoting discount percentage and shall submit with Financial Proposal. The highest discount rate will be considered for medicines/drugs and it is the discretion of procuring agency to award contract of drug item to the lowest / 2nd lowest bidders by evaluating Technical specifications of bidders.

**Name of the Firm: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Bid Reference No: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

|  |  |  |
| --- | --- | --- |
| **Sr no.** | **Medicine Type** | **Discount Offered (beyond 7%) on maximum Retail Price** |
| 1 | **Local medicines** |  |

The bidders with the highest offered discount rates and found technically qualified, if not in conflict with any other law, rules, regulations or policy of the Government of Punjab, shall be awarded the contract.

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