

**CORRIGENDUM****IT DIVISION****FOR****THE SUPPLY, INSTALLATION AND SUPPORT SERVICES OF  
DATA CENTER CORE SWITCHES AT DATA CENTER KARACHI**

State Life Insurance Corporation of Pakistan (SLIC) invites technical and financial bids for The Supply, Installation and Support Services of Data Center Core Switches in accordance with PPRA Rules -2004 under single stage two envelopes procedure from well recognized IT firms dealing in sale, installation and support services of Data Center Core Switches. Intended bidders must be registered with Income Tax/Sales Tax Departments and having its own offices and telephone no (if found contrary Tender will be rejected).

<b>Title of Work</b>	<b>Earnest Money (Fixed)</b>	<b>Last date &amp; time for submission of bids</b>	<b>Date &amp; Time for Opening of Technical Bids</b>
<b>THE SUPPLY, INSTALLATION AND SUPPORT SERVICES OF DATA CENTER CORE SWITCHES. (QUANTITY OF THE ITEMS, DETAILS AND TERMS AND CONDITIONS AS PER TENDER DOCUMENT)</b>	<b>PKR = Rs.500,000/-</b>	<b>28-11-2025 till 1100Hrs</b>	<b>28-11-2025 at 1130Hrs</b>

- Tender Notice along with Tender Document can be seen/downloaded from PPRA website i.e. [www.ppra.org.pk](http://www.ppra.org.pk) also tender notice along with tender document has been uploaded on EPADS system and State Life website i.e. [www.statelife.com.pk](http://www.statelife.com.pk) as well.
- Bids will be received only from those firms who are registered with PPRA for e-procurement on E- PADS system for tendering in SLIC through their e-mail addresses which were provided by them to PPRA at the time of their registration.
- **Filled tenders must be submitted through EPADS latest by 28-11-2025 before 11:00 am. Technical Bid will be opened on the same day at 11:30 am**
- State Life Insurance Corporation of Pakistan reserves right to accept/ reject all bids in accordance with PPRA Rules.

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**STATE LIFE**  
INSURANCE CORPORATION OF PAKISTAN

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**TENDER  
DOCUMENT**

**FOR**

**THE SUPPLY, INSTALLATION AND SUPPORT SERVICE  
OF  
DATA CENTER CORE SWITCHES AT DATA CENTER KARACHI**

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**OCTOBER 2025**

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# TENDER DOCUMENT

## 1. Introduction

The State Life Insurance Corporation of Pakistan is the largest life insurance institution in Pakistan providing life and group insurance protection to over 6 million people. Even after the introduction of private insurance companies, State Life still enjoys the lion's share of the Pakistan life insurance industry. Presently, Corporation intends to purchase 02 in number Core Switches for IT Division of State Life to manage IT Data Center Operations.

Interested firms are invited to submit a Technical Proposal & Financial proposal for the supply/delivery of required items as per terms & conditions elaborated through this Tender Document.

### 1.1 Invitation to Bids State Life Insurance Corporation of Pakistan (SLICP)

State Life Insurance Corporation of Pakistan (hereinafter referred to as the "Procuring Agency" or "PA") invites bids on EPADS system from eligible Contractors, Firms, Companies, General Order Suppliers, Manufacturers, and Authorized Dealers for the procurement of branded IT equipment. The scope includes supply, delivery to consignee's end, installation, testing, commissioning, and support warranty.

#### 1.1.1 Eligible bidders must meet the following criteria:

- Valid registration with Pakistan Engineering Council (PEC) in Category C-3 with Specialization Codes EE-09 (IT & Software) and EE-07 (Telecommunication)
- Registration with Income Tax and Sales Tax departments
- Active status on the Federal Board of Revenue (FBR) Active Taxpayers List

Detailed specifications and tentative quantities are provided in the bidding documents.

#### 1.1.2 Bidding Documents

Interested bidders may download the bidding documents and specifications from the PPRA website ([www.ppra.gov.pk](http://www.ppra.gov.pk)), SLICP website ([www.statelife.com.pk](http://www.statelife.com.pk)), or EPADS system.

#### 1.1.3 Bidding Procedure

The procurement shall follow the "Single Stage – Two Envelope" procedure. Incomplete bids or those without bid security shall be rejected.

#### 1.1.4 Bid Security

**Technical proposals must include bid security in the form of CDR, Demand Draft, Pay Order, or Bank Guarantee amounting to PKR 500,000 (Rupees Five Hundred Thousand only) in favor of "State Life Insurance Corporation of Pakistan." The bid security must be uploaded on EPADS.**

#### 1.1.5 Mandatory Documents

Bidders must submit:

- Company profile
- Valid Income Tax and Sales Tax registration certificates (updated with FBR)
- Professional Tax Certificate
- Affidavit of non-blacklisting and no litigation
- Valid registration with Pakistan Engineering Council (PEC) in Category C-3 with Specialization Codes EE-09 (IT & Software) and EE-07 (Telecommunication)

Any falsified documentation will result in disqualification and legal action under PPRA Rules 2004 (as amended) and the terms of the bidding documents.

### 1.1.6 Submission Deadline

Technical and Financial bids must be uploaded on EPADS by 28/11/2025 at 11:00 A.M. Technical bids will be opened on the same day at 11:30 A.M. in the presence of bidders or their authorized representatives who wish to be present.

### 1.1.7 Evaluation & Acceptance

Only technically responsive bidders will qualify for financial bid opening. The Procuring Agency reserves the right to reject all bids prior to acceptance, as per Rule-33 of PPRA Rules 2004 (as amended). Conditional bids will not be accepted. In case of any contradiction, the terms of this document shall prevail.

### 1.1.8 General Terms

- The Procuring Agency shall not bear any costs related to bid preparation or submission.
- The procurement shall be governed by PPRA Rules 2004 (as amended) and the terms outlined in the bidding documents.
- All queries shall be submitted through EPADS only.

## 1.2 Additional Conditions– Eligibility and Joint Venture Conditions:

To ensure technical competence and operational reliability, the following additional eligibility criteria shall apply:

### 1.2.1 Project Experience

- Bidders must submit a list of at least three successfully completed projects of similar scope, size, and complexity.
- The submission must include a tabular summary detailing:
  - Project Title and Client Name
  - Nature and Scope of Work
  - Number of Nodes or Devices
  - Contract Value
  - Completion Date

### 1.2.2 Joint Venture (JV) / Consortium Requirements

State Life Insurance Corporation of Pakistan (SLIC) invites bids on EPADS system under the “Single Stage – Two Envelope” bidding procedure from eligible firms or individuals duly licensed by the Pakistan Engineering Council (PEC) in the appropriate category for the specified works.

### 1.2.3 Foreign Participation

Foreign bidders may participate only through a Joint Venture (JV) arrangement with a Pakistani contractor, in accordance with the relevant provisions of PEC bylaws.

### 1.2.4 Local Joint Ventures

SLIC also permits Joint Venture arrangements among local Pakistani suppliers, subject to compliance with applicable regulations and submission of formal JV documentation. All prime bidders must meet the eligibility criteria outlined in the bidding documents and adhere to the procedural requirements set forth by PPRA Rules 2004 (as amended).

- In case of a Joint Venture or Consortium, bidders must provide
  - Documentary evidence of the formal relationship between participating entities (e.g., JV agreement or MoU)
  - Company profile of each participating organization
  - Defined roles and scope of involvement of each entity within the JV/Consortium for this specific project

Failure to meet any of the above conditions or provide verifiable documentation may result in disqualification from the bidding process

## 1.3 Scope of Work

State Life Insurance Corporation of Pakistan being an Industry leader and country’s largest life insurance corporation has 7-Regions, 33- Zonal Offices, Each Zonal office and Head Offices’ Data Center has information Technology Infrastructure to perform day to day business operations.

On a daily basis, numerous available services are catered through our Data Centre’s core. In light of the growing number of scalability in today’s digital landscape, a robust low latency Core Switches is an indispensable necessity for catering business needs.

To proactively address the said issue, it has been identified to strategically implement Data Center Core Switches equipped with advanced features.

Detailed regarding envisaged assignment is as under: -

Assignment	Required Services
Data Center Core Switches	<ul style="list-style-type: none"> <li>• Supply, Installation &amp; Commissioning of required Hardware equipment.</li> <li>• Three (03) years OEM's support with; <ul style="list-style-type: none"> <li>✓ 24x7 access to Technical Assistance Center (TAC)</li> <li>✓ Advance hardware replacement on Same Day plus Software updates and upgrades</li> </ul> </li> <li>• Local Support Services (SLA) for configuration and related issues during license validity period.</li> <li>• Comprehensive Training will be provided to SLIC Network Team by vendor for the administration and management of Provided Solution.</li> </ul>

## 1.4 Detail Specification & Quantities Required

Detailed specifications and quantities for required equipment are as under:-

Items	Quantities
<b>DATA CENTER CORE SWITCHES (CISCO / Juniper / Fortinet or equivalent)</b>	<b>2</b>

### 1.4.1 Data Center Core Switches Technical Details:

1. L3 switch with 48 x 1/10/25G Base X ports and 6 x 100G QSFP28 ports
2. Redundant and hot-swappable AC power supplies and redundant fan modules
3. Should support 2.16 Tbps of switching capacity and 1.2Bpps packet forwarding capacity
4. Memory/Storage should be 16GB
5. Packet Buffers should be 40MB
6. Should support AAA, SSH v2, SNMPv3, Port Security and RADIUS support
7. Layer 2 features : 802.1D MAC Bridges, 802.1s Multiple Spanning Tree Protocol, 802.1w Rapid Spanning Tree Protocol, 802.1AE MAC Security (Link-Layer cryptography), 802.3ad Link aggregation with LACP, 802.1Q VLAN Tagging, 802.1p Class-of-Service (CoS) Tagging for Ethernet frames
8. Should support IEEE 802.1ae MAC Security (MACsec) on all ports
9. Comprehensive support for protocol for Layer-3 (v4 and v6) unicast and multicast routing protocol suites, including BGP, Open Shortest Path First (OSPF), Enhanced Interior Gateway Routing Protocol (EIGRP), Routing Information Protocol Version 2 (RIPv2), Protocol Independent Multicast Sparse Mode (PIM-SM), Source-Specific Multicast (SSM), VXLAN and Multicast Source Discovery Protocol (MSDP) if needed
10. Support for standards-based VXLAN EVPN fabrics, inclusive of hierarchical multisite support
11. Proposed switch should scale to:
  - a. 1.7Million IPv4 Routes
  - b. 512K MAC Entries
  - c. 3950 RPVST instances
  - d. 4096 VLANs
  - e. 16,000 VRFs
12. Virtual Port-Channel (vPC)
13. Programmability features : Ansible, Chef, Puppet, SALT, YANG and RESTCONF/NETCONF
14. Priority Flow Control (PFC) to prevent Ethernet frame drops by signaling, controlling, and managing Ethernet flows along the path by sending pause frames to appropriate senders.
15. Explicit Congestion Notification (ECN), which provides end-to-end notification per IP flow by marking packets that experienced congestion, without dropping traffic. The platform should be capable of tracking ECN statistics, including the number of marked packets that have experienced congestion.
16. The platform should offer lossless transport for Remote Direct Memory Access (RDMA) over converged Ethernet (RoCE) with support of Data-Center Bridging (DCB) protocols:
17. Enhanced Transmission Selection (ETS) to reserve bandwidth per priority class in network contention situations
18. Data Center Bridging Exchange Protocol (DCBX) to discover and exchange priority and bandwidth information with endpoints.
19. Weighted Random Early Detection (WRED) for congestion avoidance that allows the platform to detect and react to congestion in the network by marking flows that could cause congestion.
20. Intelligent buffer management, which offers the capability to distinguish mice and elephant flows and apply different queue-management schemes to them based on their network forwarding requirements in the event of link congestion.
21. Approximate Fair Dropping (AFD) with Elephant Trap (ETRAP).
22. Dynamic Packet Prioritization (DPP)

23. 64-way Equal-Cost Multipath (ECMP) routing.
24. In-Service Software Upgrades (ISSUs)
25. Three (03) years OEM's support must be attached to the proposed product with the following entitlement.
26. 24x7 access to Technical Assistance Center (TAC)
27. Advance hardware replacement on Same Day plus OS updates
28. Software updates and upgrades
29. Service response objective for high-severity cases must be 30 minutes
30. Broad solution view to identify and address any known issues beyond the original case scope
31. No triage required to open a case

Potential bidders are allowed to bid for above-mentioned item. Responding organizations are requested to clearly mention about the item in technical and financial proposals. Purchase order will be awarded to lowest evaluated/ most advantageous bidder as per pre-defined evaluation criteria.

Interested firms are hereby invited to submit a Technical Proposal along with a Financial Quote for required items and abide by to propose with:

- Proposed OEM Vendor should have registered office in Pakistan
- Proposed OEM Vendor should be registered with SECP, all equipment should be from a single OEM, multiple OEM will lead to disqualification
- OEM terms of existence in Pakistan should be at least 20 years
- Vendor must be OEM Authorize Partner, OEM must authorize and issue MAF against this project to their Vendor
- OEM should have local office in Pakistan, OEM should have direct replacement facilities of faulty parts for same day (24x7x4) in major cities of Pakistan specially in Karachi, Local warehouse details should be shared

## 1.5 Warranty

All equipment supplied by vendor must be accompanied with prebuilt manufacturer's warranty with after sale service support from the principal. Only local warranties will be considered. Business Partner/Reseller must have its offices at major cities nationwide.

### 1.5.1 OEM Relationships & Warranties

All Hardware equipment should have warranty, including parts and labor in the following manner:

- Three (03) Year Parts & labor on-site Warranty.
- All Management Software/Licenses provided with the equipment should have warranties for Three (03) years against defects/bugs as well as updates.
- Original DVDs/media of all licensed software should be provided.
- The responding organization (RO) must be authorized Business Partner/Reseller of the ORIGINALMANUFACTURER in Pakistan.

### 1.5.2 Technical Support

Selected vendors will be bound to provide Three (03) years after sale technical support services to client, which will be inclusive of the equipment quoted prices.

### 1.5.3 Maintenance

State Life Insurance Corporation of Pakistan also requires maintenance services of the supplied equipment 24/7 during after sale technical support service period. Therefore, a proactive mechanism should be in place to ensure smooth connectivity.

### 1.5.4 Duration of After Sales Technical Support Period

The after sale technical support service period will be of Three (03) years starting from the day;

- Once all contracting equipment and services will be rendered and
- Satisfactory delivery report/challan will be signed by the client

### 1.5.5 Technology

Proposed equipment and services must be state of the art and compatible with prevailing technology. Equipment manufactures' must be renowned brands with proper foot prints in the local market. Proposed equipment and services must be fully compatible with other technologies and brands.

## 1.6 Preparation of Proposal

### 1.6.1 Technical Proposal

- i) While preparing Technical Proposal, bidding firm(s) are expected to examine the documents comprising this invitation in detail, as material deficiencies in providing the information requested may result in rejection of the proposal.
- ii) To establish the conformity of the item required through this TENDER Document, the Vendor shall furnish as part of its Technical Proposal, a detailed description of the Bidder's proposed item conforming in all material aspects with the Technical Requirements both overall as well as in regards to the performance of proposed item.
- iii) Please note that the technical proposal shall not include any financial information.

### 1.6.2 Financial Proposal

- i) While preparing the financial proposal, bidder is expected to take into account the requirement and conditions of the invitation documents. The Financial proposal should follow standard form as mentioned in **Annexure-A**. It should provide lump sum costs associated with the assignment and all other out of pocket expenses.
- ii) During this bid validity period the bidder is expected to keep available the professional staff working on the proposal. The State Life will make its best effort to complete technical clarification (if needed) within this period. Proposal validity period may be extended with mutual consent as per PPRA rules.

## 1.7 Tender Price / Payment:

1. Bid price shall be inclusive of all taxes, duties, levies, charges, etc.
2. Bidder should quote **in PKR** however Bid can also be submitted **in USD**.
3. All payments will be made in Pak Rupees.
4. The prices charged by the successful bidder for the required equipment/services along with

accessories and associated services shall not vary from the prices as quoted in the financial proposal.

5. Payment will be made on submission of invoices duly verified in all respect by the user Division / Department.
6. The most advantageous bidder will be selected based on the evaluation criteria mentioned at Section 3.2. Conversion rate for USD quoted items/services will be considered on the day of financial opening after successful technical evaluation. Financial opening date will be communicated to technical qualified bidder through EPADS system.

## 1.5 Cost of Bidding

The bidder shall bear all costs associated with the preparation and submission of his bid and State Life will in no case be responsible or liable for those costs, regardless of the outcome of the bidding process.

## 1.6 Language of Bidding

The bid must be prepared and submitted in English language. Supporting documents and printed literature furnished by the bidder with the bid may be in another language as long as they are accompanied by an English translation of the pertinent passages. For the purpose of interpretation of the Bid, English language shall prevail.

## 1.7 Confidentiality

- a. Information relating to the evaluation of proposals and recommendations concerning award shall not be disclosed to the bidder(s) who submitted the proposals or to other persons not officially concerned with the process, until the announcement of evaluation reports.
- b. Information relating to the examination, evaluation, comparison and post qualification of Proposals, and recommendation of contract award, shall not be disclosed to Bidders or any other persons.
- c. Any attempt by a Bidder to influence State Life in the examination, evaluation, comparison, and post-qualification of the Proposals or Contract award decisions will result in the rejection of its Proposals.

## 1.8 Use of Contract Documents and Information:

- i. The bidder shall not, without State Life's prior written consent, disclose the Contract, or any provision thereof or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of State Life in connection therewith, to any person other than a person employed by the Bidder in the performance of the Contract. Disclosure to any such employed person shall be made in confidence and shall extend only as far as may be necessary for purposes of such performance.
- ii. The bidder shall not, without State Life's prior written consent, make use of any document or information related to State Life functions and procedures except for

purposes of performing the Contract.

- iii. All documents shall remain the property of State Life and shall be returned (all copies) to State Life on completion of the Bidder's performance under the Contract if so required by State Life.
- iv. The Bidder shall permit State Life to inspect their accounts and records relating to the performance of the supply and to have them audited by auditors appointed by State Life, if so required by State Life. State Life can directly contact the references given in the technical requirements part of TENDER DOCUMENT to verify Bidder's technical reasons supporting compliance.

## 1.9 Bid Validity

- i. Bid shall remain valid and open for acceptance for a period of 120 days from the specified date of tender opening.
- ii. In exceptional circumstances prior to expiry of the original bid validity period, the bidder may be requested in writing for an extension of the period of validity. A bidder agreeing to such request will not be permitted to modify his bid. A bidder not agreeing to such request may withdraw submitted bid.

## 1.10 Amendment of Bidding Documents

- a. At any time prior to the deadline for submission of Bids, State Life may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective Bidder, modify the Bidding Documents by amendment.
- b. The amendment shall be part of the Bidding Documents, and will be made available on the StateLife's website/PPRA/ EPADS system/ newspaper (as the case may be) to all prospective bidders who have received the Bidding Documents, and will be binding on them.

## 1.11 Clarifications / Queries regarding Tender

- i) The bidders are expected to carefully examine all instructions, forms and specifications in the Bidding Documents. Any Bidder in doubt as to the exact meaning or interpretation of any part of the Bidding Documents should immediately seek clarification in writing through EPADS system.

## 1.12 Contradictions, Obscurities and Omissions

The Bidders should likewise notify to the above of any contradictions, obscurities and omissions in the Bidding Documents if clarification of these is necessary for the clear understanding of the documents and for preparation of the Bid. Such enquiries shall be addressed not later than the (07) days before closing date.

## 1.13 Marking and Transmission of the Bid

- i. Your detailed "Technical Proposal" and "Financial Proposal" along with bid security should be submitted before the closing date and time as mention in Tender Notice through

EPADS system.

### 1.14 **Deadline for Submission of Bids**

- a. The original bid, must be submitted before closing date and time as mentioned in Tender Notice (else bid will be rejected).
- b. State Life may, at its discretion, extend the deadline for the submission of Bids by amending the Bidding Documents, in which case all rights and obligations of State Life and bidders previously subject to the deadline will thereafter be subject to the deadline as extended and will be announced on all time respective forums.

### 1.15 **Bid Opening**

The Bid shall be opened publicly (on EPADS system) by State Life's designated "Central Procurement Committee (CPC)" in presence of Bidder's representative who wish to attend the bid opening time and date communicated in Tender Notice.

Bidders are required to upload their bids on EPADS systems as per laid down PPRA procedure for single state two-envelope method i.e. separate "Technical Proposal" and "Financial Proposal" respectively and clearly marked as "THE SUPPLY, INSTALLATION AND SUPPORT SERVICES OF Core Switches". However, bid security in shape of pay order must be submitted at the address given in tender notice before closing time else tender will be rejected.

Initially only Technical Proposal will be opened and downloaded from EPADS on the opening date and time as given in tender notice. Time and date for opening of Financial Proposal of technically qualified bidders will be announced after finalization of Technical Evaluation and will be announced on EPADS system accordingly.

### 1.16 **Modifications and Withdrawal of Bids**

- a. Bidder may modify or withdraw their bid after submission, prior to the prescribed deadline for submission of bids (if allowed in EPADS System).
- b. No bid shall be modified subsequent to the deadline for submission of bids and before the expiry of the period of bid validity.
- c. No bid shall be withdrawn in the interval between the deadline for submission of bids and the expiry of the period of bid validity.

### 1.17 **Bid Bond**

- i. The bidder shall furnish bid bond (in shape of pay order in the name of State Life Insurance Corporation of Pakistan) of the amount as mentioned in tender notice.

- ii. The bid bond shall be in the form of a Bank draft / Pay order must be issued by a Pakistani Scheduled Bank or branch of a foreign bank operating in Pakistan. The bid bond shall be valid for 120 days counting from the day of the bid opening.
- iii. Any bid not accompanied by the requisite Bid Bond shall be rejected as **non-responsive**. The bid bond of unsuccessful bidders will be returned after completion of all codal formalities. The bid bond of the successful bidder shall be discharged after requisite Performance Guarantee mentioned at **Section 6** will be furnished by bidder and contract will be signed.
- iv. The bid bond will be forfeited in case:
  - a) A bidder withdraws its bid during the period of bid validity.
  - b) Failure of the successful bidder to execute the contract and provide the Performance Guarantee.

### 1.18 Responsiveness of the Bids

- a. The Bid must be prepared in the English Language.
- b. The Bid must be unconditionally valid for 120 days from the date of Bid Opening.
- c. Bid must be submitted through EPADS system before time specified in Tender Document/ Notice.
- d. The State Life will evaluate and compare only the substantially responsive bids.

## 2. General Terms and Conditions

- a. After opening the bids, State Life will determine whether each bid is substantially responsive to the requirements of the Bidding Documents.
- b. A substantially responsive bid is one, which conforms to all the terms and conditions of the Bidding Documents without material deviation. A material deviation is one which being inconsistent with the Bidding Documents, affects in any substantial way the scope, instruction to Bidders, or prescribed completion schedule or which limits in any substantial way State Life's right or the bidders' obligation under the Contract.
- c. A bid determined to be non-responsive will be rejected by State Life and shall not subsequently be made responsive by the Bidder by correction of the non-conformity.
- d. State Life may waive any minor deviation non-conformity or irregularity in a bid, which does not constitute a material deviation, provided that the waiver does not prejudice or affect the relative standing order of any Bidder.
- e. To assist in determining a bid's responsiveness the Bidder may be asked for clarification of his bid. The Bidder is not permitted, however, to change bid price or substance of his bid.

- f. The evaluation of the bids will take into accounts, in addition to the bid price, the following factors:
- i. Reliability and efficiency of the offered Service.
  - ii. Financial standing of the Bidder.

### 3. Proposal Evaluation

#### 3.2 General

1. Bidding firms shall not contact the State Life on any matter relating to their proposal from the time of submission of the technical and financial proposal to the time the evaluation report(s) are announced. If a firm wishes to bring additional information to the notice of the State Life, it should do so in writing at the address indicated in the tender notice or through EPADS system as well (Section - 1.10)
2. Evaluators of technical proposal shall have no access to the financial proposals until the technical evaluation is concluded.
3. Any effort by a bidder to influence State Life in its decisions on Proposal evaluation, Proposal comparison or contract award will result in the rejection of the Bidder's Proposal and forfeiture of Bid Bond.

#### 3.2 Technical Evaluation

- i. There will be single-stage two envelop procedure. Preliminary evaluation of technical bids will be done as per the information provided by the bidder as requested in Section - II. Detailed technical evaluation will be done for firms who qualify the preliminary evaluation. State Life's Evaluation Committee on the parameters listed below will make the technical evaluation:
  - Vendor's Technical Capability
  - Vendor's Support Strength
  - Relevant Experience in supplying and supporting required hardware locally and internationally
  - Delivery Timeline
- ii. The evaluation shall be on the basis of bidder responsiveness to the required Specifications & Tender terms & Conditions. The State Life will apply following evaluation criteria and point system to evaluate the technical criteria.

S No.	Criterion	Total Points
	NTN / GST Registration. <b>(Mandatory)</b> . (Yes= Qualified for Evaluation, No=Not considered for Evaluation).	Yes / No
	Financial Standing for last five (05) years (Annual Turnout / Audited Financial Reports should also be provided). <b>(Mandatory)</b> . (Yes= Qualified for Evaluation, No=Not considered for Evaluation).	Yes / No
	The bidder should not be black listed or debarred by any Government / Semi Government / Private department. <b>(Mandatory)</b> ; as per section 4 (iii).	Yes / No

	The bidder should not be under liquidation, court receivership or similar proceedings or bankrupt <b>(Mandatory)</b> . (Certificate in this regard by the company on its Letter Head will be required).	Yes / No
	On-premises local support for proposed solution is required, Company should be Karachi based or must have Local Office in Karachi. <b>(Mandatory)</b> . (Yes= Qualified for Evaluation, No=Not considered for Evaluation).	Yes / No
	Vendor must be OEM Authorize Partner, OEM must authorize and issue MAF against this project to their Vendor. <b>(Mandatory)</b> . (Yes= Qualified for Evaluation, No=Not considered for Evaluation).	Yes / No
	Valid registration with Pakistan Engineering Council (PEC) in Category C-3 with Specialization Codes EE-09 (IT & Software) and EE-07 (Telecommunication). <b>(Mandatory)</b> . (Yes= Qualified for Evaluation, No=Not considered for Evaluation).	Yes / No
	Compliant with Core Switches Features. Referred to Core Switches Specification & Features at section 1.3 & 1.4. ( Yes= Qualified for Evaluation, No=Not considered for Evaluation)	Yes / No
1.	No. of successfully Data Center Core Switches related deployed projects. (Five points for each project, Max.=25 Points)	<b>25</b>
2.	Availability and Strength of OEM/Partner should have certified resources for Core Switches; <ul style="list-style-type: none"> <li>• Poor=00</li> <li>• Min. one CCNP or Equivalent Resources= 10 Marks</li> <li>• Min. one CCI or Equivalent Resources = 20 Marks</li> </ul>	<b>20</b>
3.	Nature of partnership of the bidder with manufacturer / Principal Company for related Category. (Sole Distributor =15 , Authorized Business Partner =10 , Authorized Reseller = 05)	<b>15</b>
4.	<b>WORK COMPLETED</b> Project of Similar Nature i.e. Supply & Installation of IT Equipment & Accessories in Government or Corporate / Private Sector of Project Worth PKR 50 million or above during last 5 years. <ul style="list-style-type: none"> <li>• (For one completed project :: 10 Marks).</li> <li>• (For more than one completed project :: 15 Marks).</li> </ul> (Documentary Evidence Photo graphs with complete address of the Project and Client be attached)	<b>15</b>
5.	<b>PROJECT MANAGER</b> Min. Post qualification Experience up to 05 Years Having relevant experience of supply & installation / Erection experience of IT Equipment & Accessories – ( 05 Marks) (More than 05 years - 15 Marks) (CVs must be attached)	<b>15</b>
6.	Proven Experience of responding firm in relevant services & industry (Related Category) (Two point for each completed year, Max.=10 Points)	<b>10</b>
<b>Total</b>		<b>100</b>

**Note:** 70% technical and 30% financial on weighted average formula as given in section 3.4 of the tender document. The firm having less than 60% technical score as per criterion given above, will technically disqualify and shall not be considered for at the time of opening financial bids.

- iii. The Bidder shall furnish, as part of its bid, documents establishing the conformity to the Bidding Documents of the required items/equipment that the Bidder proposes to supply and install under the Contract.
- iv. A proposal shall be rejected at this stage if it does not respond to important aspects of the Tender. If the missing parameters/technical features are a scored technical feature, the relevant score will be set at zero.
- v. The State Life will notify the bidding firm of the rejection of their technical proposal through EPADS system.

- vi. The State Life will notify to the firm(s) that passed the minimum technical score, and indicate the date, time and address for opening the financial proposal through EPADS system.
- vii. On opening the financial proposal in presence of the bidding firms(s) representatives who wish to attend, the State Life will announce the names of the firm(s) and the amounts of their financial proposals as per EPADS format.

### 3.4 Financial Evaluation

Financial Proposals of only the technically qualified bidders would be downloaded from EPADS System and, evaluated / compared on the following basis:-

- (i) The financial proposals shall first be checked for any error of computation and arithmetic errors will be corrected.
- (ii) If a bidder does not accept the correction of errors, its bid will be rejected and its bid security may be forfeited.
- (iii) For the purpose of evaluation / comparison of bids, total lump sum cost will be considered.
- (iv) Total evaluated financial cost of each responsive bidder shall be the basis of merit ranking of the Financial Proposal of the bid.
- (v) Bidders have to submit Financial Proposal as per Sample Template provided as **Annexure – A.**

### 3.4 Technical-Cum-Financial Evaluation:

Only those firms will be considered in the technical evaluation that have the required capabilities to meet the criteria specified to supply items listed and also technically qualify as per criteria and the judgment based on it as per the following formula:

**Providing 70% Weight, using Weighted Average Formula (Technical)**

$$= (100 - ((\text{Highest Secured Points} - \text{Points Secured}) / \text{Highest Secured Points} * 100)) * 0.7$$

The Financial proposal of only technically qualified bidders will be opened. However, the lower financial bid will have a prime upshot in the award of contract, as per following formula:

**Providing 30% Weight, using Weighted Average Formula (Financial)**

$$= (100 - (\text{Quoted Bid} - \text{Lowest Bid}) / \text{Lowest Bid} * 100) * 0.3$$

Lowest Evaluated Bid = Weighted Average Technical Score + Weighted Average Financial Score  
The Decision of State Life Insurance Corporation of Pakistan will be binding on all concerned and will in no case be challengeable at any forum.

## 4. State Life's Right to Accept or Reject any or All Bids

- i. State Life reserves the right to accept or reject any bid and to annul the bidding process and reject all bids at any time prior to award of contract, without thereby incurring any liability to the effected bidder or bidders or any obligation to inform the

affected bidder or bidders of the grounds for State Life's action as per PPRA rules.

- ii. State Life may at any time terminate the Contract by giving written notice to the bidder, if the bidder becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation, provided that such termination will not prejudice or affect any right of action or remedy, which has, accrued or will accrue thereafter to State Life.
- iii. An Affidavit on Rs. 100/-Stamp paper that currently they are not black listed or debarred by any Government / Semi Government / Private department to participate in bidding and to supply equipment. Failure to submit such affidavit may lead to disqualification
- iv. If the bidder is unable to fulfill its obligations as mentioned in the work plan and withdraws from the project, State Life shall terminate the contract by issuing a written notice and shall not be responsible to pay off any liability incurred towards the bidder and forfeit the security deposit (bidbond amount).

## 5. Award Criteria

- a. State Life will award the contract to the successful bidder, whose proposal has been determined to be substantially responsive and has been determined to be the most advantageous bid, after considering all factors and who meets the requisites of Schedule of Requirement (TOR/Scope of Work), provided further that the Bidder is determined to be qualified to perform the contract satisfactorily.
- b. State Life will notify through EPADS system the successful bidder of its intent to enter into a contract. The contract shall be executed only after all necessary management approvals have been obtained.

## 6. Delays in the Bidder's Performance

If at any time during performance of the Contract, the bidder encounters conditions impeding timely delivery of required items/equipment, the Bidder shall promptly notify State Life in writing of the fact of the delay, its likely duration and its cause(s). As soon as practicable after receipt of the Firm's notice, State Life shall evaluate the situation and may at its discretion extend the Firm's time for performance, with or without liquidated damages, in which case the extension shall be ratified by the parties by amendment of Contract.

## 7. Performance Guarantee

At the time of receipt of the letter for the award of contract, the successful bidder shall furnish to State Life, a Performance Guarantee in the form of pay order amounting to 2% of the offered financial bid value by successful bidder. Performance Guarantee should be valid for the three (03) years starting from satisfactory on-site installation & configuration of required equipment & services and will be released after successful completion of services based on satisfactory performance to SLIC.

## 8. Arbitration

Any disputes or differences arising out in connection with this assignment which cannot be amicably

settled between the State Life and the Bidder shall be as PPRA/ Arbitration rules.

## 9. Force Majeure

If either party is temporarily rendered unable, wholly or in part by Force Majeure to perform its duties or accept performance by the other party under the Contract it is agreed that on such party, giving notice with full particulars in writing of such Force Majeure to the other party within 14 (fourteen) days after the occurrence of the cause relied on, then the duties, of such party as far as they are affected by such Force Majeure shall be suspended during the continuance of any inability so caused but for no longer period and such cause shall as far as possible be removed with all reasonable speed. Neither party shall be responsible for delay caused by Force Majeure. The terms "Force Majeure" as used herein shall mean Acts of God, strikes, lockouts or other industrial disturbance, act of public enemy, war, blockages, insurrections, riots, epidemics, landslides, earthquakes, fires, storms, lightning, flood, washouts, civil disturbances, explosion, Governmental Export/Import Restrictions, Government actions/restrictions due to economic and financial hardships, change of priorities and any other causes similar to the kind herein enumerated or of equivalent effect, not within the control of either party and which by the exercise of due care and diligence either party is unable to overcome. The terms of this Contract shall be extended for such period of time as may be necessary to complete the work which might have been accomplished but for such suspension. If either party is permanently prevented wholly or in part by Force Majeure for period exceeding 4 (four) months from performing or accepting performance, the party concerned shall have the right to terminate this Contract immediately giving notice with full particulars for such Force Majeure in writing to the other party, and in such event, the other party shall be entitled to compensation for an amount to be fixed by negotiations and mutual agreement.

If a Force Majeure situation arises, the Bidder shall promptly notify State Life in writing of such conditions and the cause thereof. Unless otherwise directed by State Life in writing, the bidder shall continue to perform its obligations under the Contract as far as is reasonably practicable, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.

## 10. Award of Contract

- i) Subsequent to comprehensive Technical & Financial Evaluation by designated Technical Evaluation Committee and recommended/endorsed by CPC. Lowest evaluated bidder will be identified as per predetermined Technical-cum-Financial Evaluation criterion.
- ii) Results of evaluation process will be uploaded on PPRA's website for (15) days.
- iii) In case of No objection OR Grievance received from any other party within PPRA allowed time, contract will be awarded to lowest evaluated bidder.

## 11. Delivery & Installation of Required Items / Solution

- i) Successful bidder/organization/firm shall provide the Supply and complete installation

- of required solution within Twelve (12) weeks from the date of issue of purchase order.
- ii) No advance payment will be made.
  - iii) After-sales services during warranty period will be provided on-site as per standard warranty terms & condition.

## 12. Supply & Support Services

Supply of equipment is required with Local Support Services (SLA) for configuration and related issues during license validity period. Vendor is liable to provide on-site support under this assignment.

Vendor is required to provide local support services (SLA) throughout Three (03) years of warranty period starting from the day once all the required/proposed licenses and services will be delivered. Also satisfactory delivery report / challan will be signed by SLIC-IT Division.

Support shall include the vendor to provide on-site support for supplied items / equipment and firmware upgrades (if requires), configuration and related issues for period of Three (03) years after delivery. Supplier will be responsible for successful delivery of supplied items as per user requirements.

The vendor shall provide comprehensive/detailed training to network/security team for the administration and management of proposed solution within the support/warranty period.

**Annexure - A****13. Sample Template for Financial Proposal**

Item	Unit Cost	Tax	Unit Cost inclusive Tax	Qty.	Total Cost including Tax
	E	F	E+F	N	(E+F)*N
<ul style="list-style-type: none"> <li>• Supply, Installation &amp; Commissioning of required Hardware equipment.</li> <li>• Three (03) years OEM's support with; <ul style="list-style-type: none"> <li>✓ 24x7 access to Technical Assistance Center (TAC)</li> <li>✓ Advance hardware replacement on Same Day plus Software updates and upgrades</li> </ul> </li> <li>• Local Support Services (SLA) for configuration and related issues during license validity period.</li> </ul>					
<b>Total</b>					G1

**14. Basis of Payment**

- a) No advance payment or mobilization advance will be allowed.
- b) The bid bond of the successful bidder shall be discharged after requisite Performance Guarantee has been furnished and contract has been signed.
- c) Payment will be made on:
  - i. Satisfactory on-site installation & configuration of required equipment & services.
  - ii. Obtaining successful commissioning certificate from SLIC-IT Division.
- d) Performance Guarantee should be valid for the three (03) years starting from satisfactory on-site installation & configuration of required equipment & services and will be released after successful completion of services based on satisfactory performance to SLIC.

**Annexure - B**

## 1. DECLARATION on OATH

.....[the Seller/Supplier] hereby solemnly declares its intention not to obtain or induce the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GoP) through any corrupt business practices.

Without limiting the generality of the foregoing, .....[the Seller/Supplier] represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, Vendor, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared pursuant hereto.

.....[the Seller/Supplier] certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty.

.....[the Seller/Supplier] accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other rights and remedies available to GoP under any law, contract or other instrument, be voidable at the option of GoP.

Notwithstanding any rights and remedies exercised by GoP in this regard, .....[the Seller/Supplier] agrees to indemnify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by .....[the Seller/Supplier] as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GOP.